

Fastener NEWS REPORT

GLOBAL BUSINESS & MARKET INFORMATION

August 21, 2023
Volume 9, Issue 8

INSIDE THIS ISSUE

SPIROL Celebrates 75 Years.....	2
WIFI Scholarship Winner: J. Ciabottoni.....	2
Cooper & Turner Supplies Stadiums.....	3
STAFDA's New EID Website.....	3
EJOT AFT JV Focuses on North America.....	3
Blue Ribbon Fastener: Wireless Warehouse..	3
Tree Island Steel Appointments.....	4
FDI Decreases to 40.7; FLI Decreases to 38.8.....	4
Patriot Bolt and Fastener Makes Inc. List.....	4
Lamons & Modumetal Partnership.....	5
Keller & Kalmbach Takes Over IEW.....	5
Commercial Metals Acquires EDSO.....	5
Fanny Bülte Takes the Reins.....	6
Albolt Manufacturing Opens New Facility.....	6
Suncor Stainless® Launches New Line.....	7
Sales, Income, Dividends.....	7
Böllhoff Celebrates 25 Years in Romania.....	8
Smalley Honored with 11 th GM Award.....	8

Presented by: **Fastener**
TECHNOLOGY INTERNATIONAL
Fastener
& **Focus** 
Initial Publications, Inc.

1741 Akron Peninsula Road,
Akron, OH 44313 USA
TI: +1 330 864 2122 • Fx: +1 330 864 5298
www.fastenertech.com

Chip Lippincott	Publisher
Mike McNulty	VP & Editor
Jim Masar	Senior Editor
Tom Hutchinson	Global Sales Manager
Anna Lippincott	Sales Manager
Pete McNeil	Sales Representative

New Panel Discussion on Artificial Intelligence Added to MWFA's FSTNR Week 2023

The **Mid-West Fastener Association (MWFA)**, headquartered in Lake Zurich, IL, USA, has introduced a new addition to **FSTNR Week 2023**, which is currently taking place through August 25, 2023, in the heart of the fastener industry at the **Marriott Lincolnshire Resort** located in Lincolnshire, IL, USA.

The newly introduced feature at **FSTNR Week 2023** is titled, "Embracing Artificial Intelligence - A Panel Discussion", moderated by **George Hunt III** with a panel line-up featuring **Brandi Bertoia**, **Lyndon Lattie**, **Eric Dudas** and **Jason Therrien**. The panel discussion takes place at the Marriott Lincolnshire Resort on Tuesday, August 22, 2023, at 11:45 AM right before the start of the 41st **MWFA Fastener Show**.

The Lincolnshire Marriott Resort will also host many of the **FSTNR Week 2023** events including on August 22, a Basic Print Reading Seminar. MWFA said, "This educational program is a must if you want to be more knowledgeable on your job."



The **MWFA Fastener Bash**, which this year is a "1980s retro party" theme, will be held at the resort right after the end of the fastener show.

On August 23, 70th **MWFA Golf Outing** takes place at **Crane's Landing** on the resort property, and it will include 144 golfers from the fastener industry, ready for a fun day followed by dinner, awards and raffle prizes. **FSTNR Week 2023** will close out on August 24 with the **MWFA Mixer** from 5:30 PM to 7:30 PM, at the **Real Time Sports Bar** in Elk Grove Village, IL, USA. www.mwfa.net

Fastener
NEWS REPORT



EMBRACING ARTIFICIAL INTELLIGENCE

A DYNAMIC PANEL DISCUSSION ON HARNESSING ITS POTENTIAL

AI IS THE BIGGEST BUZZ WORD IN OUR INDUSTRY RIGHT NOW. DO YOU UNDERSTAND WHAT IT IS AND HOW TO UTILIZE IT? HOW WILL THIS AFFECT MY BUSINESS WHERE DO I START? WHAT'S YOUR AI STRATEGY? ATTEND THE PANEL DISCUSSION TO LEARN MORE REGARDING AI AND ITS PLACE IN OUR EVERYDAY LIVES.

TUESDAY, AUG. 22ND, 2023
11:45 AM - 12:45 PM
MARRIOTT LINCOLNSHIRE LAKESIDE PAVILION



MODERATOR & MWFA BOARD MEMBER
GEORGE HUNT III

PANELISTS



BRANDI BERTOIA
VP OF OPERATIONS
SUPPORT AT BRANDI
SOFTWARE. DEDICATED TO
EMPOWERING CUSTOMER
SUPPORT. SHE
FOCUSES ON IMPROVING
SOFTWARE PROCESSES AND
IMPLEMENTS
EFFICIENCIES FOR
FASTER DISTRIBUTORS
AND MANUFACTURERS.
ENJOYING STREAMLINED
OPERATIONS AND
BUSINESS GROWTH.



LYNDON LATTIE
A FORMER GENERAL SALES
EXECUTIVE, LYNDON
EXPERIENCED IN THE
THE DISTRIBUTION OF
WAS A TIME AND WORK
COVERED BY INCOMPLETE
DOCUMENTATION, NOW
USED BY OTHER FIRM
COMPANIES WITH
THOUSANDS OF YEARS.
LATTEREST RESOLVES THIS
ISSUE EFFECTIVELY.



ERIC DUDAS
LONG TIME MWFA MEMBER,
CO-FOUNDED FCM SOURCING
NETWORK IN 2006 AND
LAUNCHED THE POPULAR
FULLY MANAGED B2B
HUB SITE. HE HAS BEEN
HONORED WITH AWARD FOR
HIS CONTRIBUTION TO THE
INDUSTRY. HE IS A
REPUTABLE MARKETING
MANAGER AND DATA
ANALYST. HE IS A FASTER
DISTRIBUTOR. ERIC ALSO
FOUNDED THE MIDDLE
WESTERN DISTRIBUTOR
HUB.



JASON THERRIEN
FOUNDER, INVESTOR, AND
BOARD MEMBER OF
INVENTOR TECH, AN
INTELLECTUAL PROPERTY
AGENCY SPECIALIZING IN
DIGITAL MARKETING
BRAND STRATEGY, WEB
DEVELOPMENT, AND
AGENCY IS KNOWN FOR
RAPID GROWTH. FEATURED
ON INC. MAGAZINE'S 2020
LIST FOUR TIMES.
JASON HAS BEEN
RECOGNIZED IN CRAIN'S
CLEVELAND BUSINESS AND
QUOTED IN MEDIA OUTLETS
LIKE THE HUBBARD, ASHLEY
TIME, AND CRAIN'S.

The main event taking place at the Lincolnshire Marriott Resort is the 41st **MWFA Fastener Show** on August 22 from 1 PM to 6 PM. This table-top event provides booth visitors with the opportunity to meet new suppliers, revisit their current suppliers, meet new buyers, source new products and more—and all in one afternoon as well as in one place.



Subscribe for free @ www.fastenertech.com/fnrsubscribe

August 21, 2023

Notebook

SPIROL Celebrates 75 Years Helping Customers Thrive

Since **SPIROL's** inception in 1948, the company has been laser-focused on not only helping its 15,000 global customers be more competitive through innovative fastening solutions, but also in serving its constituents who have made the company what it is today. This includes their shareholders, employees, customers and their community.

Hans Koehl, son of one of the founding members, **Herman Koehl**, started working for the company when it was originally called **Connecticut Engineering and Manufacturing Co.** in 1959. He retired from active management of the company as Chairman/CEO in 2004 after 45 years of dedicated service. His son, **Jeffrey Koehl**, is now CEO. Key elements contributing to SPIROL's success include the innovation of our employees to create value, strong management, strategy and taking action, good planning and adherence to SPIROL's strategic vision.

SPIROL has locations in 13 countries across North America, South America, Europe and Asia. SPIROL also has 12 major product lines and produces over 2 billion components a year.

www.spirol.com



Ventura Industrial Products, LLC

Jackie Ventura Sales Representative

Phone: 330-467-0102 • Mobile: 216-338-8485
Fax: 330-467-0108 • Email: JV@JackieVentura.com

Web: www.JackieVentura.com
News & Notes: www.JackieVentura.Net

Skype: Jackie.Ventura1
Twitter: @JackieVentura1

WIFI Scholarship Winner: Jeannine Ciabottoni

Jeannine Ciabottoni, of **AFC Industries**, is the first recipient of the **Maryann Marzocchi Scholarship** provided by **WIFI (Women in the Fastener Industry)**. This new scholarship will go towards tuition for Jeannine's daughter, **Brooke**, at **Clemson University**.

Jeannine has been working in the fastener industry for 17 years and was inspired by her father, who was in the fastener industry for 45 years. The fastener industry has provided her with many opportunities and allowed her to show her daughters that if you work hard, you can achieve your goals and be successful.

Jeannine's daughter, Brooke, will be



majoring in Language and International Health. She plans to further her education after Clemson to become a Doctor of Physical Therapy.

Jeannine Ciabottoni said, "My daughter and I are very honored to be the first recipients of the Maryann Marzocchi

Education Scholarship. I am proud to be part of an organization that not only provides opportunities for women in the fastener industry, but extends these resources to the families of its members. My daughter is excited to begin her college career at Clemson University and is grateful for the generous support this scholarship offers." www.fastenerwomen.com

Bay Supply launches quote system for fastener industry

Bay Supply, Farmingdale, NY, USA, the leading on-line marketplace serving the fastener industry, has announced the launch of its innovative Bay-Auto-Quote management system. The new system is designed to streamline and revolutionize how buyers and sellers interact and transact in the fastener industry.

When fastener manufacturers register on the Bay Supply Platform, they're presented with a variety of selling options—directly, through authorized distributors, via Bay Supply as their distributor or made-to-order. Regardless of the chosen registration method, Bay ensures a smooth on-boarding process. The mission is to build the manufacturer's entire product catalog, encompassing all available digital assets (images, catalogs, specification sheets, flyers, videos) to create a comprehensive digital branding and sales strategy.

Registered distributors can select their desired manufacturers and brands. If these manufactur-

ers already have a digital catalog on Bay Supply, the catalog will be instantly syndicated to the distributor's offering, eliminating the time-consuming task of catalog creation from scratch. Distributors can also re-assign SKUs, add their selling units of measure and pricing, and list any available inventory.

blog.baysupply.com

Fastener Supply Company acquires General Machinery in strategic merger deal

Fastener Supply Company, Charlotte, NC, USA, a leading fastener distributor, announces its acquisition of General Machinery in a strategic merger deal that was finalized on July 31, 2023, marking a significant milestone for both organizations. With this acquisition, Fastener Supply further solidifies its position as a dominant player in the fastener industry. The combined strengths of both companies will enhance capabilities, expand product offerings and create exciting opportunities for growth and innovation.

"We are thrilled to welcome



STAFDA's Excellence in Distribution (EiD) Website

The **Specialty Tools & Fasteners Distributors Association (STAFDA)**,

Elm Grove, WI, USA, has launched the Excellence in Distribution program's official website. Excellence in Distribution (EiD) is an intense 2.5-day program to be held at the **Nashville Hilton**, March 12 to 14, 2024. Registration will open from the new website in mid-November.

Designed with the betterment of the industry in mind, the Excellence school is open to all professionals in the construction and industrial space, not only STAFDA members. With an agenda packed with forward-thinking, interactive and practical workshops taught by highly qualified and respected industry speakers, attendees create their own



curriculum focusing on their own professional needs.

Topics and speakers include: A keynote from **Dirk Beveridge** on "The Noble Calling of Distribution," and his workshop "The Potential Equation;" Sales expert **Paul Reilly** with "Value-Added Selling" and Crush Price Objections;" "Revolutionize Your Business with AI" and "Cybersecurity: How to Stop Today's Hackers" from **Mike Foster** who will also moderate a "Future of Distribution Panel" discussion. Other topics include "Managing Human Capital," "Pricing Strategies," and the "Power of Supply Chain" plus many others. EiD will end at Noon on Thursday, March 14.

www.ExcelinDist.org

General Machinery to the Fastener Supply family," said Donnie Shrum, President of Fastener Supply. "This acquisition aligns perfectly with our long-term vision and growth strategy. General Machinery brings exceptional expertise, a talented team, and a strong customer base, all of which will complement and strengthen our operations."

www.fastenersupply.com

Packer Fastener opens new branch location

Packer Fastener, the midwest-based business-to-business threaded fastener and industrial supply company, has opened its newest location at 2635 Hemstock Ave. in La Crosse, WI, USA.

The new location is open to all customers, with the Packer Fastener sales staff proactively serving original equipment manufacturers, commercial construction, fabricators, machine shops and maintenance and repair operations. Visit the Packer Fastener website for more information about products offered by the company.

www.packerfastener.com

Scott Feldbush to EVP IT & Operations at Martin Inc.

Martin Inc., a leading provider of custom solutions for maintenance,



repair, operation and production supplies, welcomes Scott Feldbush as Executive Vice President, IT and Operations. He is responsible for spearheading the company's technological advancements, streamlining operations and driving the achievement of business objectives.

Feldbush brings experience in IT leadership, with a proven track record of over 30 years. He has expertise in a wide range of technology domains, including strategy development, Cloud computing, data analytics, ERP systems, artificial intelligence and Agile methodologies. Scott has spent his entire career in large global manufacturing and distribution companies.

www.martinsupply.com

EJOT AFT JV focuses on North America

With the implementation of the future concept "EJOT 2025", the EJOT Group will focus more strongly on

Notebook

Cooper & Turner Supplies Fasteners to Stadium Projects in England

Supplier of fasteners for safety-critical applications, **Cooper &**

Turner in Sheffield, England, is currently supplying safety critical fasteners to the two stadium projects in Liverpool, England. The first fastener supply contract is for redevelopment of the Liverpool FC stand. The second supply contract is for the new Everton stadium in Liverpool.

Cooper & Turner is a global leader in the manufacture and supply of high-strength safety critical fasteners.

www.cooperandturner.co.uk

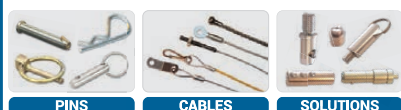
Blue Ribbon Fastener Installs Wireless Warehouse

Blue Ribbon Fastener, Skokie, IL, USA, a full-service distributor of fasteners and other Class-C components, implemented a new Wireless Warehouse system. This strategic step moves the company closer to its vision of creating a fully digitized workflow.

Built by **Computer Insights, Inc.**, the Wireless Warehouse system digitizes warehouse picking by combining barcode technology, wireless networking and handheld wireless scanners.

www.blueribbonfastener.com

PIVOTPOINT INC.



DESIGNERS • MANUFACTURERS • IMPORTERS

WWW.PIVOTPINS.COM

BUSINESS & MARKET REPORT

August 21, 2023

Notebook

Tree Island Steel Reports Executive Appointments

Tree Island Steel, Vancouver, British Columbia, has announced the recent appointment of **Nancy Davies** as Chief Operating Officer (COO), reporting to Executive Chairman, **Amar S. Doman**.

Tree Island Steel also announced the recent appointment of **Brian Liu** as Vice President Finance and Chief Financial Officer (CFO).

www.treeisland.com

Patriot Bolt and Fastener Makes Inc. 5000 List
Inc. revealed that **Patriot Bolt and Fastener**, Humble, TX, USA, ranks No. 1716 on the "2023 Inc. 5000," its annual list of the fastest-growing private companies in America.



"We owe our success to the amazing efforts of our team. Their dedication to excellence, innovation, and working together has brought us to new levels and made us a leading company in the industry," said **Kris Kolb**, Founder and CEO of Patriot Bolt and Fastener.

www.patriotbolt.com



Volt Industrial Plastics, Inc.
700 Hwy. 202 W • Yellville, AR 72687, USA
Contact: Heidi Volltrauer, COO
Toll-Free: +1 800 844 8024
Toll-Free Fax: +1 877 453 8707
Web Site: www.voltplastics.com
E-Mail: heidi@voltplastics.com

FDI Decreases to 40.7; FLI Decreases to 38.8

The FDI slid dramatically to 40.7 after its 45.6 reading in June, seasonally adjusted. The Forward Looking Indicator (FLI) dipped once again to 38.8, after its 39.3 reading the previous month.

Listen to episode #191 of the **Fully Threaded Radio** podcast as *Fastener Technology International Magazine* editor **Mike McNulty** provides further commentary.

Please share the FDI with North American fastener distributors and encourage them to participate at:

www.fastenersclearinghouse.com/fch/main.nsf/fFastenerDistributorIndex

www.fullythreaded.com

www.fdisurvey.com



Fastener Distribution Trends: July 2023

FASTENER DISTRIBUTION AT A GLANCE July 2023											
	Index Values									Direction	Rate of Change
	Jul	Jun	May	Apr	Mar	Feb	Jan	Dec	Nov		
ISM PMI (Manufacturing)	46.4	46.0	46.9	47.1	46.3	47.7	47.4	48.4	49.0	Declining	Slower
FDI	40.7	45.6	44.7	46.3	48.6	51.6	47.7	43.8	54.9	Declining	Faster
FLI	38.8	39.3	40.6	37.8	44.3	43.8	41.4	45.0	42.0	Declining	Faster
(Other Metrics)											
Sales	22.3	41.9	35.9	43.2	49.5	51.4	44.7	37.9	59.8	Declining	Faster
Employment	38.3	44.8	55.6	46.3	54.2	55.0	48.1	50.0	57.9	Declining	Faster
Supplier Deliveries	43.3	46.6	42.6	40.0	43.1	55.0	44.4	40.3	47.4	Declining	Faster
Respondent Inventories	73.3	69.0	75.9	73.8	73.6	73.3	72.2	71.0	72.4	Growing	Faster
Customer Inventories	56.7	51.7	50.0	57.5	48.6	45.0	55.6	45.2	55.3	Growing	Faster
Pricing, month-to-month	48.3	55.2	55.6	55.0	52.8	53.3	53.7	58.1	52.6	Declining	Faster
Pricing, year-to-year	61.7	62.1	72.2	60.0	62.5	68.3	74.1	75.8	78.9	Growing	Slower
6-Month Outlook - July											
	Higher			Same			Lower				
	23%			40%			37%				

FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations, while a reading below 50 suggests the category underperformed expectations.

Source: Baird, FCH Sourcing Network, Institute for Supply Management

international markets outside Europe. An important building block is the strategic reorientation of the activities on the North American continent. Therefore, the two long-standing joint venture partners EJOT and Accurate Threaded Fasteners, Inc. (ATF) have realigned their activities in industrial fasteners. The core point is the foundation of the new joint venture "EJOT ATF LP", of which EJOT holds a majority share of 51%. And along with the North American business of the EJOT Market Unit Industry, ATF will be merged into this joint venture.

www.ejot.com

Huyett welcomes Candi Glass as new VP of Marketing & Development

Huyett announces the addition of Candi Glass as new Vice President of Marketing & Development

and the sixth member of Huyett's Executive Team. Glass brings experience from her 26-year career as a leader in merchandising, planning, inventory and forecasting operations for notable companies like Camping World, Bosselman Enterprises and Cabela's. Throughout her career, Glass has overseen large interdepartmental teams and led merchandising strategies through mergers, expansions and technology improvements. She has held senior leadership positions and used her role to initiate and lead professional development training, company culture shifts and lean process improvements.

www.huyett.com

Rotor Clip website provides new functionality

Rotor Clip, Somerset, NJ, USA, announces the launch of a new



Lamons & Modumetal Announce Partnership

Lamons, Houston, TX, USA, a global leader in safety sealing and attachment solutions, announced a new partnership with Modumetal, a state-of-the-art R&D firm focused on a new class of



metals known as nanolaminated metals. Combining the 75-year

history and experience of Lamons with Modumetal's innovative NanoGalv® zinc-nickel plating advances corrosion protection for bolting and improves performance.

"Our focus on continual improvement and performance made for a natural partnership with Modumetal," said **Marc Roberts**, CEO, Lamons. "They are developing new applications and scalable processes to revolutionize

corrosion and wear resistance in the metals industry. This allows us to offer our customers cutting-edge technology that improves performance and drives down long-term maintenance costs."

As a major bolt and fastener maker, Lamons looks to transform the industry



by teaming up with Modumetal, whose NanoGalv coating system can be

used as a drop-in replacement for conventional coatings. Applied to bolting, NanoGalv has proven results in the harshest operating conditions.

With a leader in bolting and a leader in coating, this partnership joins history and innovation to better serve a customer base that requires the highest quality from both. www.Lamons.com

Notebook

Keller & Kalmbach Takes Over IEW

The **Keller & Kalmbach** group with its head office in Unterschleissheim near Munich, Germany, known as one of the leading specialists for fastener and fixing technologies and the expert in C-parts-management, has (backdated to January 1, 2023) the purchase of 100% of the shares of **IEW (Industrial Equipment Westendorff)**. IEW, located in Erkrath, has specialised on drawing parts for the industry. As reliable partner for domestic and foreign industry companies, IEW delivers fasteners according to individual orders. Its owner, **Ewald Spleiter**, sold IEW for reasons of age.

Keller & Kalmbach plans to successively integrate the company into the group. With this takeover, Keller & Kalmbach emphasizes the importance of focusing on industry and drawing parts in the future in combination with the wide range of fastener and fixing technologies as well as industry and C-parts and C-parts logistic systems, which are reliable and award-winning for many decades. With this acquisition, the group can successfully continue and extend customer business relationships.

www.keller-kalmbach.com

website designed to meet the needs of engineers, buyers and distribution partners in search of top-quality retaining rings, wave springs and hose clamps.



With an extensive range of products, a user-friendly interface and exceptional customer service, the website aims to revolutionize the fastener industry and become the go-to destination for all engineering professionals and procurement specialists.

The new website showcases an extensive catalog of retaining rings, wave springs and hose clamps, ensuring that customers have access to the most trusted and innovative products available. Key new website features include improved search functionality, CAD functionality and operation as a user-friendly interface as well as customization capabilities.

www.rotorclip.com

transmission market, from Middle-Ground Capital. EDSCO's custom engineered anchor cages, bolts and fasteners are made principally from rebar and used to secure high voltage electrical transmission poles to concrete foundations. EDSCO serves the North American market from four manufacturing plants in Texas, Utah, Tennessee and North Carolina.



"This acquisition advances CMC's leadership position in construction reinforcement and extends our capabilities to new and growing applications," said Barbara R. Smith, Chairman of the Board and CEO. "EDSCO's innovative reinforcement solutions are well-positioned to benefit from the long-term transition to renewable energy, which will require extensive investment in electrical transmission capacity and wind power installations."

ir.cmc.com

Commercial Metals Company acquires EDSCO Fasteners

Commercial Metals Company, Irving, TX, USA, has purchased EDSCO Fasteners LLC, a provider of anchoring solutions for the electrical

Grainger announces plans for Oregon distribution center

Leading broad line distributor of MRO products serving businesses and institutions, Grainger, Chicago,



August 21, 2023

Notebook

Albolt Manufacturing Opens New Facility in Rockford, Illinois

Albolt Manufacturing, Rockford, IL, USA, a producer of specialty fasteners, has

ALBOLT MFG relocated operations from Addison, Illinois to a new facility at 5055 26th Ave. in Rockford, Illinois. "The new location provides a larger, more efficiently designed facility," said Albolt General Manager, **Jeremy Rubens**. "With a larger footprint and more efficiently designed floor plan, Albolt now has greater capacity to produce the unique specialty fasteners that our customers need, more quickly."

Products produced in the new facility will include specialty hex bolts, sockets, studs, nuts and pins, with a variety of secondary operations and additional services all focused on producing a limitless variety of specialty fasteners that are manufactured for a specific industry, job or material. In comparison to general-purpose fasteners, specialty fastener applications are limited and very specific.

Albolt Manufacturing was founded in 2022 to meet an increasing need for high-quality specialty fasteners, manufactured for specific industries and unique uses.

www.alboltmfg.com



Don't Miss On-Demand Fastener Talk Radio!

FTR is talk radio for the fastener industry, featuring guests, commentary and conversation designed to inform and entertain fastener professionals. Available any time in streaming or download formats. Tune in today! Log on to listen to Fully Threaded Radio:

www.fullythreaded.com

Fanny Bülte Takes the Reins of the Family Fastener Business — Third Generation Focused on Future

After 10 years, working alongside her father **Stefan Bülte**, **Fanny Bülte**, the founder's granddaughter officially takes over the reins of the family business.

Bülte has been a family business since it was founded in 1956 by **Norbert Bülte**, when after eight years' experience in the polyamide parts industry, he decided to set up his own assembly parts and fasteners company. He set up offices in Lüdinghausen, in North Rhine-Westphalia, Germany.

In collaboration with firms in the sector, Norbert invented the Bülte polyamide safety/sealing washer. In 1979, he was joined by son, **Stefan Bülte**, who contributed to the company's international development and set up **Bülte Plastiques** in France in 1986. In 2013, Fanny Bülte joined Bülte and modernized its working and marketing methods. She is behind digitization of processes and the communication strategy.

The third generation is now firmly focused on the future. Now at the head of the company following her



father's retirement as CEO, Fanny Bülte is determined to preserve the family heritage and perpetuate the values and expertise that have been Bülte's strength for almost 70 years. The company is preserving its culture of customer proximity, thanks to its team of international experts. And aware of the fundamental challenges facing an industry needing to reinvent itself, Fanny is continuing the drive to reindustrialize Europe. She has also chosen to honor the family culture of the company, while remaining attentive to the environmental and social challenges of production. www.bulte.com

IL, USA, has announced plans to open a 500,000 ft² distribution center in Gresham, OR, USA, in 2025.

GRAINGER The new Northwest Distribution Center will enhance customer service across the Pacific Northwest, providing the company additional capacity to continue delivering best-in-class, next day complete orders across the United States. Grainger plans to break ground this summer.

The new center is expected to house over 135,000 industrial supply items such as hand and power tools, HVAC equipment, fluid power solutions, lighting, power

transmission equipment and motors. Grainger anticipates the new facility will employ some 80 team members when complete and over time employ more than 150 people.

www.grainger.com

New Image Brochure from Ferdinand Gross

Ferdinand Gross GmbH & Co.



KG, Leinfelden-Echterdingen, Germany, offers a redesigned and revised image brochure. In 32 pages, the company introduces you to who

NATIONAL MACHINERY EXCHANGE, INC.

bryan@nationalmachy.com
www.nationalmachy.com



The Leader
in Used
Machinery
since 1934

RICK RUDOLPH ASSOCIATES LLC

The Northeast's
Premier Manufacturer's
Sales Representative

Tel: 617-240-5326
rick@rickrudolphassociates.com
morgan@rickrudolphassociates.com
www.rickrudolphassociates.com

Sales & Net Income Table

Company	Sales	%Δ	Net Income (Net Loss)	%Δ
Arconic Corporation	1990	3.2	59	136.0
Distribution Solutions Group	378	17.6	3	164.1
Dorman Products, Inc.	481	15.1	33	-13.6
Fastenal Company	3742	7.5	593	6.6
Grainger, Inc., W.W.	4182	9.0	470	26.5
Howmet Aerospace	1648	2.8	193	30.4
Illinois Tool Works Inc.	4074	1.6	738	2.2
Nucor Corporation	9523	-19.3	2561	-42.9
ParkOhio	428	15.7	5	440.0
Simpson Manufacturing Co., Inc.	598	0.7	107	14.6
Stanley Black & Decker	4159	-5.3	177	102.1
Tree Island Steel	64	-35.4	2	-87.4

Quarterly Sales & Net Income data in US\$ millions.

Notebook

Suncor Stainless® Offers New Line of Forged Lashing Rings

Suncor Stainless®, Plymouth, MA, USA, announces the launch of a new line of heavy-duty lashing rings designed for demanding tie-down applications. The new series features bent D-Rings that are angled and extend beyond the surface. This enables the user to attach lashing fittings to the ring without having to lift the ring first, which allows one handed attachment.

The new product line answers the need for versatile, long-lasting lashing rings that are ideal for many applications and have load capacities suited for the small to large scale applications. These new lashing rings are an expansion of Suncor's stan-



dard lashing rings and D-Ring shape product line series. Suncor lashing rings come vari-

ous sizes, types, mounting options and working load limits to meet requirements of many applications. Rings are forged for strength and are made from 316 stainless steel for added durability in harsh environments. Learn more at the Suncor website.

www.suncorstainless.com

it is and how it lives strong connections. Also shown are four reasons for holistic Kanban solutions as well as examples of success for real high-quality connections. The brochure concludes with an overview of the company's product range.

Ferdinand Gross is Germany's oldest "screw dealer." Founded in 1864, it grew rapidly from a small Stuttgart, Germany, iron-mongery to become purveyors to the royal court. When the German monarchies were abolished, Ferdinand Gross customers became "king." It was for them that the firm developed into a globally active specialist. Find out what characterizes Ferdinand Gross as a C-parts supplier by downloading the New Image brochure at the company's website.

www.schrauben-gross.com

ABLE Electropolishing Advanced Metal Improvement Technologies

When performance matters, electropolish your critical fasteners, bolts and washers.

- ✓ Enhance corrosion resistance
- ✓ Eliminate galling
- ✓ Create bright, clean appearance

[Learn More](#)



888.868.2900 | sales@ableelectropolishing.com

Quarterly Dividends Report...

• **Howmet Aerospace**, Pittsburgh, PA, USA, declared a dividend of US\$0.04/share on common stock, payable Aug. 25, 2023, to the holders on Aug. 4, 2023; and a dividend of US\$0.93.75/share on US\$3.75 Cumulative Preferred Stock, payable, Oct. 1, 2023 to the holders on Sept. 8, 2023. www.howmet.com

• **Illinois Tool Works Inc.**, Glenview, IL, USA, declared a Q3 dividend of US\$1.40/share, payable, Oct. 12, 2023, to holders of record on Sept. 29, 2023. investor.itw.com

• **Park-Ohio Holdings Corp.**, Cleveland, OH, USA, declared a quarterly cash dividend of US\$0.125/share of common stock, payable, Aug. 18, 2023, to holders of record on Aug. 4, 2023. pkoh.irpass.com

• **Simpson Manufacturing Co., Inc.**, Pleasanton, CA, USA, declared a regular quarterly dividend of US\$0.27/share on common stock, payable, Oct. 26, 2023, to holders on Oct. 5, 2023. www.strongtie.com

• **Stanley Black & Decker**, New Britain, CT, USA, declared a cash dividend of US\$0.81/share, payable, Sept. 19, 2023, to holders of record on Sept. 5, 2023. www.stanleyblackanddecker.com

• **W.W. Granger, Inc.**, Chicago, IL, USA, declared a quarterly cash dividend of US\$1.86/share, payable, Sept. 1, 2023, to holders of record on Aug. 14, 2023. pressroom.grainger.com



SPIROL

Total Assembly Solutions



www.SPIROL.com



HEROSLAM
Long Life Thread Rolling Tools



Böllhoff Celebrates 25 Years in Romania with New Office and Warehouse Complex

In early July 2023, the Böllhoff branch in Oradea, Romania, celebrated its 25th anniversary. Marking 25 successful years on the Romanian market, but also looking into the future—that was the motto at the festivities with the opening of a state-of-the-art office and warehouse complex.

BÖLLHOFF

The new building now offers enough space for further growth. The 12 m high warehouse covers a total area of 1000 m². Warehouse storage capacity has more than tripled with room for over 2000 pallets and an extra 2000 boxes. The new office building offers enough space for 45 employees.

Böllhoff is your partner for 360° joining technology with assembly and logistics solutions worldwide. As a family owned company, Böllhoff has been standing for long-term success through innovative capacity and local presence since 1877. Böllhoff knows the specific needs of its customers from all industries and supports them in enabling successful connections.

www.boellhoff.com

Smalley Honored with 11th General Motors' Supplier Quality Excellence Award

Smalley, Lake Zurich, IL, USA, has been awarded the 2022 Supplier Quality Excellence Award (SQEA) by General Motors (GM), making it

the 11th consecutive year of receiving this award. This recognition is a testament to Smalley's unwavering commitment to exceptional quality and outstanding performance.



The SQEA is granted to GM's top-performing suppliers, acknowledging their dedication to meeting and surpassing stringent performance criteria in production and delivery. Smalley has consistently demonstrated its ability to exceed these standards. This acknowledgment from General Motors further solidifies Smalley's position as a trusted partner in the automotive industry.

www.smalley.com

Kimball Midwest Continues Centennial Celebration with Charitable Donations

Kimball Midwest is holding a series of events to honor its 100th anniversary throughout 2023. Notable among them is a community campaign in which Kimball will donate US\$1 million across the country. Each sales region, corporate department and distribution center will receive money for associates to donate to a charity of their choice.

The company's Columbus Distribution Center associates selected the Columbus Dream Center for their local charitable contribution as part of the community campaign.

American-quality products, quality service and a commitment to continuous improvement—this has been the Kimball Midwest Experience across the United States for 100 years. And it will continue for 100 more. Some 80% of the company's inventory dollars are spent on American products, which are built in American factories by American workers.

news.kimballmidwest.com

EVENTS

September 10 – 13, 2023

ICFG Plenary Meeting, Ankara, Turkey
www.icfg.info

September 14 – 16, 2023

Pac-West Fall Conference
Coeur d'Alene, ID, USA
www.pac-west.org

October 9, 2023

Fastener Fundamentals—The Nuts and Bolts for Fastener Professionals
Las Vegas, NV, USA
www.fastenertraining.org

October 9 – 11, 2023

International Fastener Expo (IFE 2023), Las Vegas, NV, USA
www.fastenershow.com

October 25 – 27, 2023

NFDA Executive Summit
Scottsdale, AZ, USA
www.nfda-fastener.org

November 5 – 7, 2023

STAFDA Annual Convention & Trade Show, San Antonio, TX, USA
www.stafda.org

December 4 – 8, 2023

Fastener Training Week
Los Angeles, CA, USA
www.fastenertraining.org

March 6 – 8, 2024

Pac-West Spring Conference & Table Top Show
Anaheim, CA, USA
www.pac-west.org

March 12 – 14, 2024

STAFDA's "Excellence in Distribution"
Nashville, TN, USA
www.stafda.org

April 15 – 19, 2024

wire 2024, Düsseldorf, Germany
www.wire.de

May 22 – 23, 2024

Fastener Fair USA 2024
Cleveland, OH, USA
www.fastenerfairUSA.com

October 29 – 30, 2024

Fastener Fair Italy 2024
Milan, Italy
www.fastenerfairitaly.com

March 25 – 27, 2025

Fastener Fair Global 2025
Stuttgart, Germany
www.fastenerfairglobal.com

