

Fastener NEWS REPORT

GLOBAL BUSINESS & MARKET INFORMATION

March 18, 2024
Volume 10, Issue 3

INSIDE THIS ISSUE

Simpson Strong-Tie Acquires PMJ-tec.....	2
Michelle Newton to Suncor® Manager.....	2
On-Site Fastener Training Institute Training	2
Hafren Security Fasteners Acquires	
PSM's System Zero® Product Range	3
Threaded Fastener & Joint Design Training ...	3
Sumeeko Expansion Plan in Michigan	4
FDI Climbs to 49.7 & FII Drops to 47.9	4
Global Industrial Fasteners to Approach \$125 Billion by 2029	5
Alphi Capital & K2 Fasteners Partnership	5
Nominations for IFE 2024 Awards	5
BBI Advances Stocking & Paniagua	6
NCFA 15th Annual Distributor Social.....	6
ZAGO: e-book & New Websites	6
AFC Acquires Globe International.....	7
Sales, Net Income, Dividends.....	7
Martin Supply Celebrates 90 Years.....	8
Crescent Adding Heading Machines	8

Endries International Acquires Ace Bolt & Screw

Endries International, Inc., Brillion, WI, USA, announces the acquisition of **Ace Bolt & Screw Co. Inc.** Founded in 1969 in Jackson, MS, USA, by **Randal Clark** and **Tom Keaton**, Ace has grown into one of the largest fastener distributors in the southeastern USA. A symbol of multi-generational success, Clark, along with sons **Randy Clark** and **Mike Clark**, continued to grow the business following the 2003 passing of co-founder Keaton, adding five locations and expanding product offerings. Known for its commitment to excellence, Ace has thrived not only as a strategic sourcing partner and service provider to OEMs, but also through its counter sales locations, expanding access to its wide range of products to additional customers.

"We are honored to welcome the Ace family into the Endries fold," said **Steve Endries**, Endries' Chairman of the Board. "Ace's culture and business model perfectly complement our growth strategy."

"This acquisition presents the opportunity to expand Endries' existing offerings, enhance product accessibility and strengthen our market presence in the southeastern USA," said **Michael Knight**, Endries' President and CEO.

"In joining forces with Endries, we see the potential to expand our reach and continue offering unparalleled services to our customers," said Randy Clark, President of Ace.

Ace customers will see the continuation of exceptional service, with the added benefits of expanded product accessibility and enhanced offerings through the synergies of the combined entities. Randy Clark will continue to lead the business. Mike Clark will retire. www.endries.com

EFC International Acquires Inventory Sales Company

EFC International, St. Louis, MO, USA, has acquired St. Louis-based **Inventory Sales Company (ISC)**, a distributor of fastener products, components and struts/accessories to diversified industrial and infrastructure markets. Financial terms of the deal were not disclosed.

EFC operates globally and provides solutions such as engineering support, sales and marketing, distribution and high-touch service to customers in the automotive, industrial and other technical end markets. The company has served as a critical link between suppliers and customers for over 35 years.

ISC, founded in 1972 by **Jim Friedmann**, is a distributor of Class-C parts with focus on fasteners and strut accessories. ISC also has operations and a warehouse in Kansas City, KS, USA and St. Elizabeth, MO, USA.

Matt Dudenhoeffer, EFC CEO, who will lead the combined company, stated, "The ISC acquisition provides us with tremendously increased scale and diversification while further expanding and strengthening the product and service offerings of both companies. The acquisition is very strategic, and what is also impressive is the alignment of company cultures and similar histories." www.efc-intl.com • www.inventorysales.com

Presented by: **Fastener**
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& **Fastener**
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www.SPIROL.com

March 18, 2024

Notebook

Simpson Strong-Tie Acquires PMJ-tec

Simpson Strong-Tie, a leading provider of structural connectors and building solutions, has acquired **PMJ-tec**, a Swiss roofing and facade fastener manufacturer specializing in A2, A4 and other high-grade corrosion resistant stainless steel products. PMJ-tec has its main office and factory in Switzerland and warehouses as well as sales offices in Germany and the Netherlands. The acquisition became effective on December 1, 2023.

news.strongtie.com

Michelle Newton to Suncor® Account Manager Suncor® Stainless Inc., Plymouth, MA, USA, announces that **Michelle Newton** is stepping



into the role of Northeast Region Account Manager. She comes to the company with decades of experience in the industrial, construction, oil and gas and fastener markets with **Stanley Black & Decker**. She has led sales and marketing groups in various industries, markets and regions throughout the USA.

www.suncorstainless.com



On-Site Training from Fastener Training Institute

Leading expert on fastener educations, the **Fastener Training Institute (FTI)**, Glendale, CA, USA, takes training on the road in 2024 with customizable and scalable on-site offerings.

"On-site training allows us to meet companies where they are in terms of size, scope and specific needs. Plus, more employees can reap the benefits of training while travel dollars are saved," said **Jo Morris**, Marketing Director for FTI.

FTI maintains an extensive list of nearly 30 course offerings that are presented by industry-expert instructors. Courses can be taught as is, combined or customized. Popular courses include –

- Aerospace Fasteners
- Automotive Fastener Technology
- Dimensional and Material Specifications
- Fastening 101
- Fastener Basics, Fastener Specifications and Technology
- How Fasteners Work

- Metric Fasteners
- Product Training
- Quality Management Systems
- Understanding the Bolted Joint
- Understanding Hydrogen Embrittlement in Fasteners
- Using KPIs in your ISO Management System

To learn more and view the entire list of course offerings, visit the FTI website and click on "Training" and then "On-Site Training". Or you can contact Jo Morris at jom@fastenertraining.com or at +1 562-473-5373 for more details and to schedule training.

www.fastenertraining.org



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Fastener Training
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and Scalable
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Sherex names Southeast Sales & Engineering as new sales rep

Sherex Fastening Solutions®, a PennEngineering® Company and global leader in engineered fasteners, tooling and automation, announces its relationship with Southeast Sales & Engineering as its new sales representative.



Southeast Sales & Engineering is a professional manufacturer's representative specializing in the transportation and industrial markets in the southeastern USA including Georgia, Florida, Kentucky, the Carolinas, Mississippi and Virginia. Led by President Bo Oliver, Southeast Sales & Engineering brings over 20 years of experience working with manufacturers to find the right fastening solutions for their applications.

With Sherex's wide-range of innovative fastening products, like the Optisert®, RIV-FLOAT® and Hand Tool

Calibration Unit, Southeast Sales & Engineering adds another quality line card to its portfolio.

www.sherex.com

CONFAST to distribute Simpson Strong-Tie products

CONFAST, a leading provider of construction fasteners and accessories, announces that it has been selected as an official eCommerce distributor of Simpson Strong-Tie products. This partnership brings together two industry leaders committed to providing high-quality solutions for the construction industry.

Simpson Strong-Tie is renowned for its innovative products and solutions that enhance the strength,



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NEWS REPORT

Hafren Security Fasteners Acquires PSM's System Zero® Product Range

Hafren Security Fasteners has acquired all property, rights, titles and interests of the System Zero® product range of security screws and associated tooling from **PSM International**. The fastener industry, a critical component of countless projects worldwide, has just reportedly seen a massive shift with Hafren's strategic acquisition of a cutting-edge security screw product, complete with tooling and trademarks. This move demonstrates Hafren's commitment to staying at the forefront of technological advancements and positions the firm as a global leader in security fastener solutions. System Zero's unique head style requires a dedicated security driver tool for installation and authorized removal.

The combination of the driver tool with head design gives high torque transmission, which in turn generates high clamp loads. System Zero is specified by engineers and designers for its effective tamper-resistant design, robust performance, external drive feature, high clamp load, exceptional drive capabilities and range of thread styles. www.hafrenfasteners.com



safety and durability of construction projects. With a wide range of anchors, fasteners and structural systems, Simpson Strong-Tie has been a trusted name in the construction market.

As an official eCommerce distributor of Simpson Strong-Tie products, CONFAST will offer its customers a comprehensive selection of Simpson Strong-Tie products. The Strong-Bolt® 2 anchors are available in zinc, mechanically galvanized, 304 and 316 stainless steel finishes.

To purchase Simpson Strong-Tie Strong-Bolt® 2 products visit CONFAST at:

www.confast.com

DB Roberts welcomes Courtney Lorimer as National Field Sales Manager

DB Roberts, Wilmington, MA, USA, announces Courtney Lorimer has joined DB Roberts as National Field Sales Manager, responsible for leading strategy and initiatives for the field sales team across North America.

Lorimer comes to DB Roberts from sister company, Heilind Elec-



tronics, a top distributor for interconnect products. She joined Heilind Electronics in 2003 as a Field Sales Representative in the Austin/San Antonio, TX, USA territory. Lorimer has held roles including Field Sales Manager, Branch Manager and District Manager, growing her territory with each promotion.

Prior to stepping into the National Field Sales Manager role for DB Roberts, she was District Manager for the South-Central USA.

www.dbroberts.com

Fastenal to distribute for Laser Photonics; wins EcoVadis Silver Medal for sustainability

Laser Photonics Corporation (LPC), a leading global industrial developer of Clean-**FASTENAL** Tech laser cleaning systems and other material applications, has entered into a distribution agreement with major North American fastener distributor, Fastenal Company, Winona, MN, USA.

As part of this vendor agreement, the initial products to be offered through Fastenal will include the CleanTech Handheld LPC-50-CTHD Laser Cleaning System, CleanTech

Notebook

Threaded Fastener and Joint Design Training

From April 23 to 25, 2024, **Matrix Engineering Consultants** and **NNi Training and Consulting Inc.** will conduct the Fundamentals of Threaded Fastener and Joint Design training session. The course will provide participants with an in-depth explanation of fastener terminology, technology and threaded fastener joint design calculations and strategies. Participants may choose to attend in-person or via a live on-line stream. The training course will be conducted from the training facilities of Matrix Engineering Consultants, Eden Prairie, MN, USA.

The course will be taught by **Laurence Claus**, President, NNi Training and Consulting and **Jon Ness P.E.**, Principle Engineer, Matrix Engineering Consultants. This class is an ideal choice for any engineer or technical individual interested in or responsible for bolted joint connections. It is especially applicable to designers and professional engineers seeking to know more about fastener technology and bolted joint design.

Course participants can earn up to 24 Professional Development Hours with this course.

www.matrixengr.com



March 18, 2024

Notebook

Michigan Opens Office in Taiwan; Governor Celebrates Sumeeko Expansion Plan

Michigan Governor **Gretchen Whitmer** recently made a five-day investment mission in Taiwan and South Korea. During the investment trip, the Governor announced the opening of the Michigan Taiwan Office as well as focused on securing investments in key industries like automotive, semiconductors, renewable energy and advanced manufacturing to create good-paying jobs and bring critical supply chains back home to the state of Michigan.

During the Michigan Taiwan Office opening reception, the Governor also celebrated the announcement of three investment projects by Taiwanese firms including **Sumeeko**, a maker of automotive fasteners.



Sumeeko plans on expanding the company's manufacturing operations at a new facility, which will be located in Fraser, MI, USA.

www.sumeeko.com



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www.fullythreaded.com

FDI Climbs to 49.7 & FLI Drops to 47.9

The FDI crept into growth territory with a reading of 50.5 up from 49.7 in January, seasonally adjusted.

The Forward Looking Indicator (FLI) took the opposite course, dropping slightly to 47.9.

Listen to episode #198 of *Fully Threaded Radio* as **Fastenal EVP & CFO, Holden**

Lewis, and *Fastener Technology International (FTI)* magazine Editor, **Mike McNulty**, provide further commentary.

Please share the FDI with your fellow North American fastener distributors and encourage them to participate:

www.fastenersclearinghouse.com/fch/main.nsf/fastener-distributor-index

Fastener Distribution Trends: February 2024



February 2024										
	Index Values								Direction	Rate of Change
	Feb	Jan	Dec	Nov	Oct	Sep	Aug	Jul		
ISM PMI (Manufacturing)	47.8	49.1	47.4	46.7	46.7	49.0	47.6	46.4	Declining	Faster
FDI	50.5	49.7	47.5	53.4	52.6	48.5	50.0	40.7	Growing	Faster
FLI	47.9	50.4	49.6	50.4	47.1	44.8	45.9	38.8	Declining	Faster
(Other Metrics)										
Sales	47.8	50.0	47.4	63.0	52.6	44.9	48.8	22.3	Declining	Faster
Employment	50.0	50.0	50.0	55.9	51.6	41.9	45.7	38.3	Declining	Same
Supplier Deliveries	56.3	48.7	43.1	42.6	51.6	50.0	52.9	43.3	Growing	Faster
Respondent Inventories	67.2	61.5	75.9	66.2	64.1	71.0	70.0	73.3	Growing	Faster
Customer Inventories	48.4	51.3	46.6	54.4	51.6	51.6	50.0	56.7	Declining	Faster
Pricing, month-to-month	56.3	56.4	44.8	50.0	45.3	54.8	55.7	48.3	Growing	Slower
Pricing, year-to-year	56.3	47.4	50.0	45.6	60.9	62.9	61.4	61.7	Growing	Faster
6-Month Outlook - February										
	Higher			Same			Lower			
	47%			34%			19%			

FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations, while a reading below 50 suggests the category underperformed expectations.

Source: Baird, FCH Sourcing Network, Institute for Supply Management

Blaster Cabinet LPC-50-CTBC Laser Cleaning System, MarkStar Hand-held LPC-20-MSH Laser Engraving System, WeldTech LPC-1500-LWS Laser Welding System, Personal Protective Equipment (PPE), Laser training for the products offered and more.

Fastenal Company has also been awarded a silver medal from EcoVadis. The award, based on an assessment completed by EcoVadis in late 2023, signifies that the quality of Fastenal's sustainability management system ranks in the top 25% of all companies in all industries rated by EcoVadis.

www.fastenal.com

Bossard sees satisfactory results in times of economic normalization

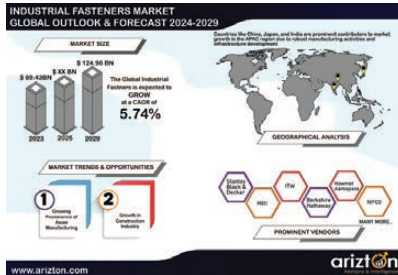
The Bossard Group achieved sales of CHF 1069.0 million in financial year 2023 compared with

CHF 1153.8 million last year. This represents a decrease of 7.4%. EBIT **BOSSARD** amounted to Proven Productivity CHF 113.1 million vs. last year's CHF 141.5 million), for a decrease of 20.1%. The EBIT margin was 10.6% vs. the prior year's 12.3%. Net income declined by 27.2% to CHF 76.8 million compared to last year's CHF 105.6 million.

The positive business momentum that continued into the first quarter of 2023 normalized over the course of the year. In Europe, Bossard posted a drop in sales of 6.1% to CHF 586.4 million. After a phase of double-digit growth rates, demand in America also began to normalize over the course of the year. Sales in Asia declined by 17.8% to CHF 181.1 million. Based on current market observations, Bossard expects restrained development in demand in the first half of 2024 and rising wages. www.bossard.com

Global Industrial Fasteners to Approach \$125 Billion in Revenue by 2029, Business Opportunities in Next 6 Years

According to Chicago, IL, USA-based **Arizton's** latest research report, the global industrial fasteners market will grow at a CAGR of 5.74% to US\$124.98 billion from 2023 to 2029. The global economic scenario, impacted by events like the COVID-19 pandemic, has shaped various industries including manufacturing and construction, affecting fastener demand. Despite initial setbacks due to COVID, the demand for industrial fasteners has rebounded, driven by resumed global manufacturing and construction. Also, the surge in global green initiatives and regulations has caused significant fastener market growth, particularly within renovation projects. As countries and industries prioritize environmental sustainability, demand for energy-efficient and eco-friendly construction practices has soared. Industrial fasteners play a vital role in supporting these initiatives. And the APAC region is a dominant



force in the global industrial fasteners market, driven by robust manufacturing and a wide range of industries. Mergers and acquisitions are also a big trend in the industrial fasteners market, shaping its landscape through strategic transactions like mergers, acquisitions, consolidations or partnerships. Resulting market expansion allows firms to broaden their geographical presence, tap into new customer bases and strengthen their competitive position. Download the free sample report at: www.arizton.com

Notebook

Alphi Capital Announces K2 Fasteners Partnership

Lower middle market private equity firm, **Alphi Capital**, Toronto, Ontario, Canada, announces its partnership with **K2 Fasteners**, a national master distributor of stainless steel and other corrosion resistant fasteners. Located in British Columbia (BC), Canada, K2 has five branches in BC, Alberta, Manitoba, Ontario and Nova Scotia. K2 is known for its wide selection of stainless steel and other industrial fasteners, and its optimum customer service.

www.k2fasteners.ca

Nominations for IFE 2024 Awards: Hall of Fame & Young Fastener Professional

Nominations are open for the 2024 Hall of Fame and Young Fastener Professional of the Year awards, which celebrate those who've made significant contributions to the fastener industry.



Nominations are accepted until May 30, 2024, and inductees will be announced on the Expo Hall Session Stage at IFE 2024 on Sept. 10, 2024, from 3 to 4 PM.

www.fastenershow.com

Keller & Kalmbach awarded TISAX® certification

The Munich, Germany, based **Keller & Kalmbach Group**, a specialist in fastening and fixing technology and expert in intelligent C-parts management, announced that it has been awarded TISAX® certification.

TISAX (Trusted Information Security Assessment Exchange) is a recognized automotive industry process for protecting and ensuring the availability of sensitive data during the manufacturing process and the operation of vehicles. Certification follows a thorough assessment in compliance with the industry-specific VDA-ISA standard.

"With the TISAX certification, we are setting a new standard in our industry and demonstrating our firm commitment to maintaining the security and integrity of critical information," said **Hans van der Velden**, CEO of Keller & Kalmbach.

Fastener
NEWS REPORT

mitment to consistent and robust security measures, which ultimately ensures business continuity and builds trust with our partners."

www.keller-kalmbach.com

fischer Group increases turnover to new record levels in 75th anniversary year 2023

Despite an overall challenging market environment, the fischer Group of Companies performed very well in the 2023 financial year. With a turnover of €1.16 billion, the company reached a new high in its 75-year history. Fixing systems continue to drive growth.

fischer exceeded its figures of the previous year by 2%. These sales figures are also the result of the company's sustainable growth strategy, which has allowed fischer to continue to operate independently of negative global influences. In total, fischer employs some 5900 people, 300 more than in 2022.

The company's largest division, fischer fixing systems, once again

continued on page 7...



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March 18, 2024

Notebook

Brighton-Best Advances Thomas Stocking & Alfonso Paniagua
Brighton-Best International announces the appointment of **Thomas Stocking** to the position of Southeast Regional Manager. Stocking is a Brighton-Best and industry veteran. He will bring his many years of fastener knowledge and experience to the region. While continuing his role in the Nashville territory, Stocking will expand his responsibility into the southeast. tstocking@brightonbest.com



Brighton-Best International (BBI) also announces the promotion of **Alfonso Paniagua** to the position of Southwest Regional Manager. Paniagua brings many years of experience in the fastener industry and has a proven track record and enthusiasm for our customers.



He has been the Dallas Branch Manager for many years, making him a natural choice for Regional Manager. He will continue to represent BBI in his new role as Southwest Regional Manager overseeing the Dallas and Houston territories. Email apaniagua@brightonbest.com. www.brightonbest.com

NCFA 15th Annual Distributor Social: Aboard the Goodtime III on May 21, 2024

The North Coast Fastener Association (NCFA) says, "Prepare to embark on a maritime networking adventure on May 21, 2024, at 5:30 PM, when NCFA presents its 15th Annual Distributor Social aboard the **Goodtime III**, the largest quadruple-deck luxury ship on the Great Lakes.



The ship will navigate waters off the Lake Erie coast, offering stunning views up and down the Cuyahoga River.

"The NCFA Distributor Social has evolved into one of the largest networking opportunities in the fastener industry, bringing together top distributor and supplier companies not solely

from Ohio, but from a broad region of neighboring states and beyond.

The casual simplicity of the NCFA Distributor Social gives guests the freedom to customize their evening whether you want visit with current customers, establish new relationships or just catch up

with industry friends

"Let the 'GOODTIMES' roll and join industry leaders for an evening of networking while cruising down the river on this impressive ship. Don't miss the boat! Register today to secure your spot by clicking on the link below."

www.ncfaonline.com/events

ZAGO Releases e-book; Launches New Websites

ZAGO Manufacturing Co., Newark, NJ, USA, a manufacturer of sustainable sealing fasteners that protect offshore wind components, has released an e-book on challenges and opportunities engineers may encounter in the industry. The e-book, **Engineering Offshore Wind in North America**, can be downloaded at the website below.

The new ZAGO e-book outlines opportunities in offshore wind products and technologies as the USA has set an ambitious goal of deploying 30 gigawatts (GW) of offshore wind electricity generation by 2030.



Also covered in the e-book are the uncertainty and rising costs associated with wind power. Attracting investors means allaying fears and addressing legitimate concerns such as

disruption to marine ecosystems and failure to meet financial targets. Among the most critical parts of offshore wind is surveying, monitoring and forecasting the viability of an offshore wind project. Key questions are answered by **Gail Friedberg**, Co-Founder/CEO of ZAGO. The challenge of safeguarding equipment and Data is also addressed in the new e-book. www.zago.com



ZAGO also recently launched two new websites catering to the Italian and German markets. By launching dedicated websites in Italian and German to enhance accessibility and engagement for customers who prefer to interact with the company in their native languages. ZAGO invites customers, partners and industry professionals in Italy and Germany to explore the new sites at <https://tenutastagna.com> and <https://dichtschraube.com>

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Sales & Net Income Table

Company	Sales	%Δ	Income (Loss)	%Δ
Distribution Solutions Group, Inc.	405	23.2	(16)	-88.8
Dorman Products, Inc.	494	-1.4	50	181.9
Howmet Aerospace	1731	4.4	236	25.5
ParkOhio	389	2.0	(15)	39.3
TriMas	210	3.1	8	-57.9
Wesco International	5473	-1.5	127	-35.1

Quarterly Sales & Net Income data in US\$ millions.

continued from page 5...

made a growing contribution to the success of the Group of Companies with a 2% year-on-year increase in turnover. Innovative new products and systems, consistent internationalization and a comprehensive range of services for various customer groups had a positive effect on economic success. The company was also successful with its digital offers.

www.fischer.group

Würth wins reta award for its digital sales assistant PICO

Adolf Würth GmbH & Co. KG and Würth IT GmbH together won the renowned reta award in the Best Enterprise Solution category, an award presented by EHI Retail Institute for exceptional technologies in the retail sector.

Teaming up, the two companies developed the PICO voice and chat assistant, which speeds up impor-

tant sales processes.

"The development of PICO is not only a technological milestone for us, but also evidence of our ambition to create added value through advanced IT solutions. It underlines the innovative strength of Würth IT and motivates us to develop top performances in digital transformation," says Christian Berndt, Managing Director of Würth IT GmbH.



The chat and voice assistant is based on artificial intelligence and a large language model. PICO gives the companies' sales reps more time, allowing them to focus on personal customer contact.

news.wuerth.com

ABLE Electropolishing

Advanced Metal Improvement Technologies

When performance matters, electropolish your critical fasteners, bolts and washers.

- ✓ Enhance corrosion resistance
- ✓ Eliminate galling
- ✓ Create bright, clean appearance

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Dividend Report...

- **Nucor Corp.**, Charlotte, NC, USA, declared the regular quarterly cash dividend of US\$0.54/share, payable May 10, 2024, to holders of record Mar. 28, 2024. www.nucor.com
- **Stanley Black & Decker**, New Britain, CT, USA, declared a dividend of US\$0.81/share, payable Mar. 19, 2024, to holders of record on Mar. 8, 2024. www.stanleyblackanddecker.com
- **TriMas**, Bloomfield Hills, MI, USA, declared a dividend of US\$0.04/share, payable Mar. 8, 2024, to holders of record on Mar. 1, 2024. www.trimas.com
- **Wesco International**, Pittsburgh, PA, USA, declared a quarterly cash dividend of US\$0.4125/share, payable Mar. 29, 2024, to holders of record on Mar. 15, 2024. investors.wesco.com

Notebook

AFC Industries Acquires Globe International

AFC Industries, West Chester, OH, USA, acquired Philadelphia, PA, USA-based



Globe International Corp. Terms

of the deal were not disclosed. Founded in 1950, the Globe is a leading supplier of fasteners, door hardware and galvanized aircraft cable specializing in value-added kitting and other services.

Globe co-owner **Steven Weissman** said, "Our company has a long history of success based on taking excellent care of our customers and our people. It was important to us to find a partner that would continue to build on that foundation and AFC has a proven history of doing that." AFC CEO, **Kevin Godin**, said, "We knew the Globe team because we competed with them through the years in a couple of our key markets. We have a lot of respect for them and how they do things and bringing them onboard will strengthen our competitive position in those markets."

AFC Industries is dedicated to providing supply chain management for small components and tooling for a diverse base of manufacturers and assemblers across a range of industries.

www.afcind.com

NATIONAL MACHINERY EXCHANGE, INC.

bryan@nationalmach.com
www.nationalmach.com



**The Leader
in Used
Machinery
since 1934**

Martin Supply Celebrates 90 Years

Martin Supply, Florence, AL, USA, a leading provider of custom-tailored solutions for maintenance, repair, operation and production supplies (MROP) in the industrial and construction markets, announces its 90th anniversary. Established in 1934 by **Louis Martin**, the company has achieved optimum growth and transformation, now led by the third and fourth generations of the Martin family.



From modest origins, Martin Supply has undergone an evolution, expanding its footprint to 48 distribution centers and integrated sites across the USA, while also conducting business internationally. Over the course of 90 years, the company has continually evolved to meet the dynamic needs of its customers, transcending its role as a product supplier to offer a comprehensive suite of services. Martin Supply's dedication to "helping companies operate better" has earned the company a well-deserved reputation for quality and reliability.

"Looking ahead, our vision for Martin Supply is one of continued innovation using technology to deliver an unwavering commitment of value to our customers," said **Douglas Ruggles**, Co-CEO. "We are dedicated to shaping the future of industrial distribution and helping businesses thrive and operate better for the next 90."

www.martinsupply.com



The Northeast's Premier Manufacturer's Sales Representative

Tel: 617-240-5326
rick@rickrudolphassociates.com
morgan@rickrudolphassociates.com
www.rickrudolphassociates.com

Texas A&M Offerings to STAFDA Members

Texas A&M University, College Station, TX, USA, regularly participates in the **Specialty Tools & Fasteners Distributors Association (STAFDA) Annual Convention & Trade Show** by bringing



their top construction and industrial distribution students to join the three-day program. The University now reciprocates the partnership offering STAFDA members educational opportunities. Texas A&M is setting up five scholarships and working with different channel organizations/associations to get a mix of industries represented by offering one scholarship per channel. The University has selected STAFDA to represent the construction/industrial sector.

www.tamu.edu • www.stafda.org

Crescent Adding Heading Machines

Crescent Manufacturing, Burlington, CT, USA, reports, "Excitement is palpable here at Crescent right now as the integration process of our new state-of-the-art heading machines is well underway. As we complete the process of adding the heading machines to our shop floor, we anticipate a significant transformation that will enhance our production capacity and output. These new machines mark a notable milestone in Crescent Manufacturing's journey, representing a substantial investment in our future production capabilities."



"Our entire team is eagerly looking forward to witnessing these new headers in action. Not only are they faster than our current machines, but they're Crescent's first investment in new production equipment in many years!"

www.crescentmanufacturing.com

EVENTS

March 20 – 22, 2024

Fastener Expo Shanghai 2024
Shanghai, China
www.fastenerexpo.cn/en

April 8 – 12, 2024

Fastener Training Week
Cleveland, OH, USA
www.fastenertraining.org

April 15 – 19, 2024

wire 2024
Düsseldorf, Germany
www.wire.de
www.wire-tradefair.com

April 23 – 25, 2024

Fundamentals of Threaded Fastener and Joint Design
Eden Prairie, MN, USA
www.matrixengrg.com

May 9 – 12, 2024

Fastener Expo Eurasia
Istanbul, Turkey
www.fastenerexpo Eurasia.com

May 21, 2024

NCFA Distributor Social
Cleveland, OH, USA
www.ncfaonline.com/events

May 22 – 23, 2024

Fastener Fair USA 2024
Cleveland, OH, USA
www.fastenerfairUSA.com

June 5 – 7, 2024

Fastener Taiwan 2024
Kaohsiung City, Taiwan
www.fastener taiwan.com.tw

August 18 – 22, 2024

FTNR Week '24
Lincolnshire, IL, USA
www.mwfa.net

September 5 – 7, 2024

Fastener Fair Mexico 2024
Guadalajara, Mexico
www.fastenerfairmexico.com

September 9 -11, 2024

IFE 2024
Las Vegas, NV, USA
www.fastenershow.com

October 29 – 30, 2024

Fastener Fair Italy 2024
Milan, Italy
www.fastenerfairitaly.com

March 25 – 27, 2025

Fastener Fair Global 2025
Stuttgart, Germany
www.fastenerfairglobal.com