

# Fastener NEWS REPORT

January 16, 2023  
Volume 9, Issue 1

GLOBAL BUSINESS & MARKET INFORMATION

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### Birmingham Fastener Acquires Pacific Coast Bolt

**Birmingham Fastener**, Birmingham, AL, USA, announces the acquisition of **Pacific Coast Bolt Corporation** based in Santa Fe Springs, CA, USA. With over 80 years of combined fastener production, this acquisition strengthens Birmingham Fastener's manufacturing diversity and expands the company's USA footprint coast-to-coast with branches from New York to California. Most importantly, it allows Birmingham Fastener to add teammates to its world-class staff and will yield long-term benefits for customers.

Pacific Coast Bolt manufactures and distributes a wide range of products to industries such as water, wastewater, chemical, refining and construction. With this partnership, Birmingham Fastener and its sister companies can expand product and service offerings to their customers.

**Brad Tinney**, President of Birmingham Fastener said of the acquisition, "This strategic initiative further complements Birmingham Fastener's made-in-America value proposition to our customers, as Pacific Coast Bolt brings a wealth of manufacturing equipment and overall fastener knowledge. We are excited to expand westward and honored to heighten the level of customer service for all our partners across America."

Founded in 1980, Birmingham Fastener is a leading domestic manufacturer and distributor of fasteners for structural steel fabrication, metal building manufacturers, water works, OEMs and MRO. The Birmingham Fastener family of companies consists of multiple locations across the nation to service its valued customer. [www.bhamfast.com](http://www.bhamfast.com)

### USITC Makes Determination in Five-Year Review on Stainless Steel Wire Rod from India

The **U.S. International Trade Commission (USITC)** has determined that revoking the existing antidumping duty order on imports of stainless steel

wire rod from India would be likely to lead to continuation or recurrence of material injury within a reasonably foreseeable time. As a result of the Commission's affirmative determination, the existing order on imports of



This product from India will remain in place.

Chairman **David S. Johanson** and Commissioners **Rhonda K. Schmittlein**, **Jason E. Kearns**, **Randolph J. Stayin** and **Amy A. Karpel** voted in the affirmative. This action comes under the five-year (sunset) review process required by the Uruguay Round Agreements Act.

The Commission's public report, Stainless Steel Wire Rod from India (Inv. No. 731-TA-638 (Fifth Review), USITC Publication 5396, December 2022) will contain the views of the Commission and information developed during the review. The report will be available by January 17, 2023, on the USITC website at: [www.usitc.gov](http://www.usitc.gov)

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## Notebook

**BBI's Scott Gibson is New U.S. Anchor Manager Brighton-Best International (BBI)/U.S. Anchor** is pleased to announce that **Scott Gibson**, Proffered Global Sales and Product Director, has now added U.S.



Anchor Manager to his current role. Gibson will Manage U.S. Anchor sales and certification efforts with the company's sales and product teams. He will also support customers on a global level as well as work with buying groups.

[www.brightonbest.com.com](http://www.brightonbest.com.com)

### Optimas Completes Global IATF Certification

**Optimas Solutions**, Wood Dale, IL, USA, industrial manufacturer/distributor and service provider, has completed IATF Certification for its global operations. Adding its center of excellence in Pune, India, and new distribution sites in Mexicali, Mexico, and Lockbourne, OH, USA, places Optimas at a level of quality assurance uncommon in the fastener industry. The certification opens more doors for securing new business and working at new levels with existing customers.

[www.optimas.com](http://www.optimas.com)



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## Huyett Donates Lifting Eye Bolts to WWII Aviation Museum in Colorado

Fifteen minutes from downtown Colorado Springs, CO, USA, the nonprofit **National Museum of WWII Aviation** works to preserve the history of U.S. military aviation. The museum's mission statement is, "We preserve and strengthen the best traditions of the American aviation past and inspire new generations of leaders and innovators in the future." This mission caught the interest of **Crystal Manship**, a member of the **Huyett** Inside Sales team, when she took a call from the museum's fund raiser earlier this summer.

Manship explains, "I happened to take the call from **Bill Barclay**, who was looking for lifting hardware donations from an American company to help secure WWII airplanes down to the tarmac. The museum is in a windy area, and when they display these planes outside for big events, the wind gets under the planes and lifts them up. Several companies had already turned down Bill's request, which made me want to help him. "It seemed like something **Tim O'Keeffe**, Huyett CEO, would support, so I talked to **Bryan Longfellow** (Huyett Sales Operations

Manager) who then talked to Tim. He quickly approved it."

At this point, Brian communicated with Bill to get the details. Bill explained that they planned on securing the wings of the planes to concrete-filled buckets to keep them weighed down. The museum had already received donations of tin buckets, concrete and rope, and all that was needed now was hardware that would attach the rope to the concrete. Bryan found a selection of lifting eye bolts that would do the job.

Bryan shipped the eye bolts to the museum in June, which then began assembling the different parts with a volunteer workforce. Bill extended a meaningful "thank-you" to Crystal before sending pictures of the final product. [www.huyett.com](http://www.huyett.com)



### LISI AUTOMOTIVE Former wins France 2030 call for projects

LISI AUTOMOTIVE Former, Delle site, is one of the 10 winners of the France 2030 call for projects to "diversify subcontractors in the automotive industry", announced for the Bourgogne-FrancheComté region. LISI AUTOMOTIVE Former has been awarded a grant of €916,500.

LISI AUTOMOTIVE is a sustainable supplier of multi-technology assembly solutions and critical components, and a development partner for manufacturers and equipment suppliers of new generation vehicles (connected, autonomous, light and electrified).

The Delle plant is specialized in the production of threaded fasteners for the automotive industry (OEMs and suppliers). The main manufacturing processes are cold

heading, rolling, heat treatment and 100% quality control.

The "Delle Transformation" project aims to respond to the new type of fasteners intended for electric vehicles (long and thin screws and addition of a watertight sleeve) by modernizing the machine park, improving the competitiveness of the site (industry 4.0) while respecting the cleanliness requirements demanded by the principals.

[www.lisi-group.com](http://www.lisi-group.com)

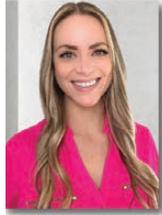
### Distribution Solutions' TestEquity completes strategic acquisition

Specialty distribution company, Distribution Solutions Group, Inc. (DSG), Chicago, IL, USA, announced that its operating company, TestEquity, completed its acquisition of Instrumex, a leading German test and measurement provider of

## NEFDA 2023 Hall of Fame Inductees; Laura Murphy to Replace Nancy Rich as Administrator

The 2023 New England Fastener Distributors Association (NEFDA) Hall of Fame inductees are **Dan Bielefield** of **Crescent Manufacturing** and **Michael Lentini** of **SPIROL International**. The inductee dinner and ceremony takes place January 19, 2023, at the Athenian Room at **The Manor**, West Boylston, MA, USA. Comedian, **Michael Petit**, will perform at the event.

The NEFDA also reports that as **Nancy Rich** moves towards retirement, **Laura Murphy** will transition



**Laura Murphy**

from Board Member to NEFDA Administrator. Rich has been the NEFDA Administrator since 2014. Murphy has been the Marketing Manager for DB Roberts for just over three years and has been involved with the NEFDA for two years. Prior to her role with DB Roberts, Murphy worked in marketing for a local electrical supply distributor. [www.nefda.com](http://www.nefda.com)

## Notebook

### Zoro.com Reaches \$1 Billion in Annual Sales

**Zoro.com**, an eCommerce business that sells millions of supplies, equipment and tools to small businesses, announced it has reached US\$1 billion in annual sales through its USA website for the first time in a calendar year.

"Zoro exists to make our customer's lives easier, and this achievement is a testament to the ways we continue to help small businesses find and buy more of what they need in one place," said **Kevin Weadick**, President of Zoro.com. "Thank you to the Zoro team for reaching this milestone, to our supplier partners and to the customers who continue to trust in us to get them what they need to run their businesses. We believe there is nothing but opportunity for Zoro to continue to grow as we strive to have every product for every customer."

A subsidiary of **W.W. Grainger, Inc.**, Zoro.com launched in May 2011 with a team of 20 and 180,000 items. Now, with more than 600 team members, the Zoro.com website continues to expand and rapidly grow by offering the fastener industry some 11 million unique products.

[www.zoro.com](http://www.zoro.com)



reconditioned test equipment.

Russ Frazee, TestEquity CEO, said, "This strategic acquisition expands our capabilities in the Continental European market and is expected to be accretive to earnings of TestEquity and parent company, DSG."



"Joining TestEquity is an exciting next step for Instrumex, greatly expanding our resources and capabilities, while helping TestEquity grow its footprint and level of service in Europe," said Jill Nielsen, Managing Director of Instrumex.

Instrumex is expected to generate annual sales as part of TestEquity of more than US\$6 million with annual Adjusted EBITDA of at least US\$1 million.

[www.testequity.com](http://www.testequity.com)

### Global rail fasteners market to reach \$60 billion by 2027

According to ReportLinker, in the changed post-COVID-19 business landscape, the global market for

rail fasteners estimated at some US\$32.6 billion in the year 2020, is projected to reach a revised size of US\$66 Billion by 2027, growing at a CAGR of 10.

ReportLinker.com announces the release of the report, "Global Rail Fasteners Industry".

According to the report, the USA Market is estimated at US\$8.9 billion, while China is Forecast to grow at 15.6% CAGR.

The rail fasteners market in the USA was estimated at US\$8.9 billion in the year 2020. China, the world's second largest economy, is forecast to reach a projected market size of US\$15.1 billion by the year 2027 trailing a CAGR of 15.6% over the analysis period 2020 to 2027. Among the other noteworthy geographic markets are Japan and Canada, each forecast to grow at 6.1% and 9.5%, respectively, over the 2020-2027 period. Within Europe, Germany is forecast to grow at approximately 7.2% CAGR.

[www.reportlinker.com](http://www.reportlinker.com)

### Global Aircraft blind bolts industry to reach some \$464.8 million by 2-027

The "Global Aircraft Blind Bolts Market (2022-2027) by Aircraft Type, Material, Application, and Geography, Competitive Analysis and the Impact of COVID-19 with



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### Marc Strandquist Joins Martin Inc. Leadership Team

Leading provider of custom-tailored solutions for MRO and production supplies, **Martin Inc.**, welcomes **Marc Strandquist** to the role of Executive Vice President, Fastening Solutions Division. Strandquist will develop and execute strategic plans, drive efficiency and profitability and create synergy across all Martin business units, while building/leading the fastening team to its business objectives. Strandquist brings over 35 years' experience in the C-class component industry as a global executive leader overseeing companies in Europe, South America and North America. He has 24 years' experience holding executive-level positions driving value for parent organizations. "I'm delighted to welcome Marc to the Martin team," said **Douglas Ruggles**, Co-CEO. "Marc is a pragmatic, entrepreneurial and collaborative business leader who has a proven track record of moving organizations in the right direction. I am confident he will help further advance Martin's OEM component and fastening business and deliver on our purpose statement to help companies operate better." [www.martinsupply.com](http://www.martinsupply.com)



production supplies, **Martin Inc.**, welcomes **Marc Strandquist** to the role of Executive Vice President, Fastening Solutions Division. Strandquist will develop and execute strategic plans, drive efficiency and profitability and create synergy across all Martin business units, while building/leading the fastening team to its business objectives. Strandquist brings over 35 years' experience in the C-class component industry as a global executive leader overseeing companies in Europe, South America and North America. He has 24 years' experience holding executive-level positions driving value for parent organizations. "I'm delighted to welcome Marc to the Martin team," said **Douglas Ruggles**, Co-CEO. "Marc is a pragmatic, entrepreneurial and collaborative business leader who has a proven track record of moving organizations in the right direction. I am confident he will help further advance Martin's OEM component and fastening business and deliver on our purpose statement to help companies operate better." [www.martinsupply.com](http://www.martinsupply.com)



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## Fastener Distributor Index (FDI) decreases to 43.8

The FDI ended its 11<sup>th</sup> year with a thud, with a startling reading of 43.8. This is after temporarily rising into expansion territory at 54.9 the previous month, seasonally adjusted.

The Forward Looking Indicator (FLI) gained modestly, but continues to indicate expectations of a weaker market ahead with a reading of 45.0, after coming in at just 42.0 in November.

Listen to episode #184 of the *Fully Threaded Radio* podcast as **Solution Industries**

General Manager **Tim Vath** joins *Fastener Technology International* Magazine Editor **Mike McNulty** for further commentary and analysis.

Please share the FDI with your fellow North American fastener distributors and encourage them to participate:

[www.fastenersclearinghouse.com/fch/main.nsf/fFastenerDistributorIndex](http://www.fastenersclearinghouse.com/fch/main.nsf/fFastenerDistributorIndex)

[www.fullythreaded.com](http://www.fullythreaded.com)

[www.fdisurvey.com](http://www.fdisurvey.com)



### Fastener Distribution Trends: December 2022

FASTENER DISTRIBUTION AT A GLANCE											
December 2022											
	Index Values									Direction	Rate of Change
	Dec	Nov	Oct	Sep	Aug	Jul	Jun	May	Apr		
ISM PMI (Manufacturing)	48.4	49.0	50.2	50.9	52.8	52.8	53.0	56.1	55.4	Declining	Faster
<b>FDI</b>	<b>43.8</b>	<b>54.9</b>	<b>44.3</b>	<b>47.6</b>	<b>52.6</b>	<b>46.1</b>	<b>53.8</b>	<b>52.7</b>	<b>52.6</b>	Declining	Faster
<b>FLI</b>	<b>45.0</b>	<b>42.0</b>	<b>42.2</b>	<b>47.5</b>	<b>47.4</b>	<b>58.1</b>	<b>51.5</b>	<b>55.4</b>	<b>55.1</b>	Declining	Slower
<b>(Other Metrics)</b>											
Sales	37.9	59.8	27.9	43.9	51.9	43.2	65.5	56.3	60.5	Declining	Faster
Employment	50.0	57.9	53.6	47.8	53.4	62.5	59.1	62.9	53.1	Unchanged	Slower
Supplier Deliveries	40.3	47.4	46.4	54.3	55.2	52.1	65.2	69.4	68.8	Declining	Faster
Respondent Inventories	71.0	72.4	69.6	58.7	72.4	66.7	63.6	62.9	59.4	Growing	Slower
Customer Inventories	45.2	55.3	48.2	39.1	46.6	27.1	28.8	27.4	29.7	Declining	Faster
Pricing, month-to-month	58.1	52.6	53.6	52.2	65.5	68.8	68.2	77.4	78.1	Growing	Faster
Pricing, year-to-year	75.8	78.9	87.5	87.0	91.4	91.7	90.9	95.2	95.3	Growing	Slower
<b>Higher Same Lower</b>											
6-Month Outlook - December				26%			45%			29%	

*FDI and Pricing are diffusion indexes. At 50, the performance of the category listed met expectations. A reading above 50 suggests the category outperformed expectations, while a reading below 50 suggests the category underperformed expectations.*

Source: Baird, FCH Sourcing Network, Institute for Supply Management

Ansoff Analysis" report has been added to ResearchAndMarkets.com's offering.

According to the report, the global aircraft blind bolts market is estimated to be US\$347 million in 2022 and is expected to reach US\$464.8 million by 2027, growing at a CAGR of 6.02%.

Market dynamics are forces that impact the prices and behaviors of the global aircraft blind bolts market stakeholders. These forces create pricing signals which result from the changes in the supply and demand curves for a given product or service. Forces of market dynamics may be related to macro-economic and micro-economic factors. There are dynamic market forces other than price, demand and supply.

Human emotions can also drive decisions, influence the market, and create price signals. As the market dynamics impact the supply and demand curves, decision-makers aim to determine the best way to use various financial tools to stem various strategies for speeding growth and reducing the risks.

The report offers a comprehensive evaluation of the Global Aircraft Blind Bolts Market. The report in-

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## JRC MATT Awarded Innovation Prize

The **Joint Research Centre MATT—Metal And Transformation Technologies** has been awarded with the 'Lombardia Innovativa' prize, as announced by the Vice President of the Lombardy Region, **Fabrizio Sala**, and the President of the **Bassetti Foundation, Piero Bassetti**, during the "Lombardia Innovativa, Where the future lies ahead", event held on December 15, 2022. The initiative was conceived by the Lombardy Region to promote and enhance research and innovation through the selection of innovative models proposed by Lombardy's entrepreneurial excellences, capable of generating value, offering innovative, creative, concrete solutions and increasing the territory's competitiveness within the eight ecosystems of the Three-Year Strategic Program: nutrition, health and life sciences, culture and knowledge, connectivity and information, smart mobility and architecture, sustainability, social development, advanced manufacturing. The aim is to increase knowledge/visibility of business chains

operating in the different ecosystems, which can inspire other companies and strengthen the region's network of stakeholders.

JRC MATT is one of the six innovative models awarded in this first edition of the prize. Six chains of entrepreneurial excellence in different sectors, with one feature in common—willingness and ability to network with the region to make the most of the potential offered by the research system in Lombardy. Beneficiaries are awarded the 'Lombardia Innovativa' logo in recognition of excellence demonstrated, and are assured involvement in regional, national and international initiatives and networks. [www.jrcmatt.polimi.it](http://www.jrcmatt.polimi.it)



## Notebook

### Simpson Manufacturing Announces Executive Officer Updates

**Simpson Manufacturing Co., Inc.**, Pleasanton, CA, USA, announced its executive officers,



following the appointment of **Michael Olosky** to

President and CEO as part of a planned leadership succession. In addition to Olosky as President and CEO, the Executive Officers of the company, or its designated subsidiaries, as of January 1, 2023, are as follows:

- **Brian Magstadt** will continue to serve as CFO and Treasurer.
- **Kevin Swartzendruber** continues as SVP President, Finance.
- **Roger Dankel** now serves as EVP, North American Sales.
- **Jeremy Gilstrap** now serves as EVP, Innovation.
- **Phil Burton** now serves as EVP, North America.
- **Michael Andersen** now serves as EVP, Europe.
- **Jennifer Lutz** now serves as EVP, Human Resources.

Simpson Manufacturing and its subsidiaries primarily supplies building product solutions to both the residential and commercial markets in North America and Europe.

[ir.simpsonmfg.com](http://ir.simpsonmfg.com)

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cludes in-depth qualitative analysis, verifiable data from authentic sources, and projections about market size. The projections are calculated using proven research methodologies.

[www.ResearchAndMarkets.com](http://www.ResearchAndMarkets.com)

### Nancy Berardinelli-Krantz to Chief Legal Officer at Grainger

Grainger, Chicago, IL, USA, the leading broad line distributor MRO products, has named Nancy L. Berardinelli-Krantz



as Senior VP and Chief Legal Officer, effective January 30, 2023. She will succeed John L. Howard who retires from the company in July 2023 after 23 years of service.

Berardinelli-Krantz joins Grainger from Eaton Corp., where she was Senior VP and Deputy Chief Legal Officer. Before Eaton, she served in senior leadership roles at Goodyear

Tire & Rubber and worked for the international law firm of Jones Day. [www.grainger.com](http://www.grainger.com)

### Marcel Beißner & Lothar Petri advanced at IVOSTUD

Since November 1, 2022, IVO-STUD has had a new Global Sales Director in Marcel Beißner, who has previously taken on decisive roles in well-known companies from the industrial sector.



At IVOSTUD, Beißner focuses on further expansion of the market position, continuous technology development, the underpinning of the modern corporate culture and the trusting dialog with IVOSTUD customers.

Also since November 1, 2022, Lothar Petri has been the new Commercial Director Industrial at IVOSTUD. No stranger to the world of welding technology and

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### GMS Acquires Tanner Bolt and Nut & Opens a Greenfield Location in NY

**GMS Inc.**, Tucker, GA, USA, a leading North American specialty building products distributor, provides an update on its continued execution of its platform expansion strategy with its first entries in the New York City market. These include the acquisition of **Tanner Bolt and Nut, Inc.** and the opening of a ceilings-focused greenfield location.

Founded in 1979, Tanner Bolt and Nut, Inc., based in Brooklyn, NY, USA, is a leading distributor of fasteners, tools, safety and related construction products to the broader New York City market. **GMS'** acquisition of Tanner's four metro area locations establishes the inaugural positioning of **GMS** with complementary product offerings in the New York Metro area.

Tanner will partner with the legacy **GMS** operations of **Capitol Building Supply, Inc.**, a leader in specialty building products distribution in the northeast USA, in order to serve customers located across the region. You can find additional information at the **GMS** website.

[www.gms.com](http://www.gms.com)

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### KAMAX Pushes Regionalization; Names New Management in Europe & Americas

The COVID pandemic has shown the advantages of strong regions in terms of decision-making capability and growth, and this is a reason for **KAMAX**, Detroit, MI, USA, to push ahead with regionalization of its business units to provide greater flexibility and supply chain security in terms of markets, customers and production. "The world is changing, and as a supplier to the mobility industry and other industrial sectors, we clearly notice this. At the same time, we see the different challenges our regions are facing," explains **Jörg Steins**, Managing Director of the **KAMAX Group**. "While our plants in China are just starting production and are growing strongly, we can look back on a long tradition in Europe and the USA. Regionalization helps us to be able to act faster and more independently based on the market situation."

The new focus of the regional management team is another important

component of this strategy. With **Dr. Reinhard Rupprecht** as CEO of Europe and **Mats Ceder** as CEO of the Americas, **KAMAX** has recruited two experts with many years of experience. Rupprecht, who previously held man-



agement positions at various automotive suppliers, has been in his new role since October 2022. The 53-year-old will coordinate the plants in Germany, Spain, the Czech Republic and Slovakia with responsibility for Sales, Supply Chain Management, and Technology.

**Ceder** has been on board since November 15, 2022, and is responsible for the business units in the USA and Mexico. **Ceder's** focus is on continuous improvement and lean production.

Learn more at: [www.kamax.com](http://www.kamax.com)



to **IVOSTUD**, Petri has held divisional management positions at leading welding technology companies, and has successfully led the General Stud Welding division at the company from which **IVOSTUD** emerged.

[www.ivostud.com](http://www.ivostud.com)

### Aaron Gula to President of Bostwick-Braun Industrial Unit

Mark C. Christie, CEO of The Bostwick-Braun Company, Toledo, OH, USA, announced Aaron Gula as the new President of the Bostwick-Braun Industrial Business Unit. Under Gula's direction, the Industrial Business Unit aims to become the best regional industrial distributor by building a best-in-class platform and operating system to leverage the strengths of its companies while maintaining a local focus to exceed customer expectations

and become their supplier partner of choice.

**Gula** brings to the company a deep operations background and commercial experience.

[www.bostwick-braun.com](http://www.bostwick-braun.com)

### MSC Industrial Supply reports fiscal 2023 Q1 results & declares dividend

A leading North American distributor of a broad range of metalworking and maintenance, repair and operations (MRO) products and services, **MSC Industrial Supply Co.** has announced its fiscal 2023 first quarter financial highlights.



Net sales of US\$957.7 million, saw an increase of 12.9% year-on-year. MSC's operating income was US\$116.0 million or US\$118.3 million adjusted to exclude acquisition-related costs and restructuring and other costs. Operating margin was 12.1% or 12.3% excluding adjustments described above. Diluted earnings per share were US\$1.45 vs. US\$1.18 in the prior year quarter.

MSC has also declared a cash dividend of US\$0.79/share, payable on January 24, 2023, to shareholders of record at the close of business on January 10, 2023.

[www.mscdirect.com](http://www.mscdirect.com)

## Auto Bolt promotes Jack Kazmierczak to Plant Manager

Auto Bolt announces that Jack Kazmierczak has been promoted to Plant Manager. He will oversee the daily operations of the plant, making sure production runs smoothly and efficiently.

A fastener veteran, Kazmierczak has over 20 years of experience in the industry. Throughout his career, he has continued to grow and learn about the fastener industry. He began his life in fasteners as a tapping operator, then graduated to a nut former. After his time in the world of nuts, Jack came to Auto Bolt to start on a new path in bolt-making. He began here as a 1 die, 2 blow bolt operator, and then took on the challenge of being Auto Bolt's planner. Jack's experience and growth along the way have qualified him for this new role and well-deserved promotion. Auto Bolt is proud of Jack and is happy to share his success.

Auto Bolt is proud of Jack and is happy to share his success.

[www.AutoBoltUSA.com](http://www.AutoBoltUSA.com)

## Nucor announces increase in cash dividend

The Board of Directors of Nucor Corp., Charlotte, NC, USA, has announced the increase of its regular quarterly cash dividend on Nucor's common stock to US\$0.51/share. This cash dividend is payable on February 10, 2023, to stockholders of record on December 30, 2022, and is Nucor's 199<sup>th</sup> consecutive quarterly cash dividend. Nucor has increased its regular, or base, dividend for 50 consecutive years.

[www.nucor.com](http://www.nucor.com)



He will oversee the daily operations of the plant, making sure production runs smoothly and efficiently.

A fastener veteran, Kazmierczak has over 20 years of experience in the industry. Throughout his career, he has continued to grow and learn about the fastener industry. He began his life in fasteners as a tapping operator, then graduated to a nut former. After his time in the world of nuts, Jack came to Auto Bolt to start on a new path in bolt-making. He began here as a 1 die, 2 blow bolt operator, and then took on the challenge of being Auto Bolt's planner. Jack's experience and growth along the way have qualified him for this new role and well-deserved promotion. Auto Bolt is proud of Jack and is happy to share his success.

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**Conference Calls & Webcasts...**

- **Fastenal Co.**, Winona, MN, USA, will host conference call to review 2022 annual and Q4 results as well as current operations, live over the Internet on Jan. 19, 2023, at 9 AM CT. [investor.fastenal.com/events.cfm](http://investor.fastenal.com/events.cfm)
- **Stanley Black & Decker**, New Britain, CT, USA, will broadcast its Q4 and full year 2022 earnings webcast on Feb. 2, 2023, at 8 AM ET. [www.stanleyblackanddecker.com](http://www.stanleyblackanddecker.com)



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## Notebook

### Matt Schron Named VP & GM at Jergens

Cleveland, OH, USA-based **Jergens Inc.** announces that **Matt Schron** will add to his position as General Manager, the role of Vice President. Now as an executive of the business—overseeing the workholding, lifting and specialty fasteners divisions—the promotion of Matt Schron to Vice President allows for the expedited execution of agreements and contracts that support the company's key business initiatives.



the expedited execution of agreements and contracts that support the company's key business initiatives.

“What’s the expression—working at the speed of business?” said Schron. “We’re continuing to shorten the time needed for important business decisions in order to be even more responsive for our customers and our suppliers.”

Matt has been the Jergens General Manager since early 2019, and before that was GM for **Jergens Industrial Supply (JIS)**, sold to **PT Solutions** in August of this year. In his more than 20-year career at Jergens, Schron has worked in three of the four divisions including numerous positions in marketing, product management and sales.

[www.jergensinc.com](http://www.jergensinc.com)



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# EVENTS & OPPORTUNITIES

January 16, 2023

## NFDA Looks Ahead to Events in 2023

The **National Fastener Distributors Association (NFDA)**, located in Seal Beach, CA, USA, has announced the 2023 NFDA calendar of events:

- March 16: Virtual Program
- May 11: Virtual Program
- June 13 to 14: Annual Meeting in Chicago, IL, USA
- September 28: CEO & Executive Virtual Roundtables
- October 25 to 27: The Executive Summit in Scottsdale, AZ, USA
- November 30: Virtual Program
- December 14: NFDA and Young Fastener Professionals (YFP) Virtual Holiday Party



NFDA recommends that you save these dates. For more information about NFDA and its activities, visit: [www.nfda-fastener.org](http://www.nfda-fastener.org)

## Pac-West 2023 Events Calendar

The **Pacific-West Fastener Association (Pac-West)**, Seal Beach,

CA, USA, asks that you save the dates for these upcoming Pac-West events in 2023:

- February 9: After Hours in San Diego, CA, USA
- March 9: Spring Dinner Meeting & Vendor Showcase in La Mirada, CA, USA
- March 10: Golf Outing in Southern CA (TBD)
- April 27 to 29: Spring Conference in Scottsdale, AZ, USA
- June 8: After Hours in Seattle, WA, USA
- September 14 to 16: Fall Conference in Coeur d'Alene, ID, USA
- September 26: Fall Dinner Meeting & Vendor Showcase, La Mirada, CA, USA
- November 16: After Hours in Bay Area, CA, USA
- December 7: Holiday Party, in La Mirada, CA, USA
- March 6 to 8, 2024: Spring Conference in Anaheim, CA, USA



# EVENTS

**March 9, 2023**  
Pac-West Dinner Meeting & Vendor Showcase  
La Mirada, CA, USA  
[www.pac-west.org](http://www.pac-west.org)

**March 21 – 23, 2023**  
Fastener Fair Global 2023  
Stuttgart, Germany  
[www.fastenerfairglobal.com](http://www.fastenerfairglobal.com)

**April 3 – 7, 2023**  
Fastener Training Week  
Cleveland, OH, USA  
[www.fastenertraining.org](http://www.fastenertraining.org)

**April 27 – 29, 2023**  
Pac-West Spring Conference  
Scottsdale, AZ, USA  
[www.pac-west.org](http://www.pac-west.org)

**May 3 – 5, 2023**  
Fastener Taiwan 2023  
Kaohsiung City, Taiwan  
[www.fastener taiwan.com.tw](http://www.fastener taiwan.com.tw)

**May 16 – 17, 2023**  
Fastener Fair USA, Nashville, TN, USA  
[www.fastenerfairusa.com](http://www.fastenerfairusa.com)

**June 13 – 14, 2023**  
NFDA Annual Meeting, Chicago, IL, USA  
[www.nfda-fastener.org](http://www.nfda-fastener.org)

**August 21 – 25, 2023**  
Fastener Training Week  
Chicago, IL, USA  
[www.fastenertraining.org](http://www.fastenertraining.org)

**August 22, 2022**  
MWFA Table Top Show  
[www.mwfa.net](http://www.mwfa.net)

**September 10 – 13, 2023**  
56<sup>th</sup> ICFG Plenary Meeting 2023  
Ankara, Turkey  
[www.icfg.info](http://www.icfg.info)

**September 14 – 16, 2023**  
Pac-West Fall Conference  
Coeur d'Alene, ID, USA  
[www.pac-west.org](http://www.pac-west.org)

**October 9 – 11, 2023**  
International Fastener Expo (IFE 2023)  
Las Vegas, NV, USA  
[www.fastenershows.com](http://www.fastenershows.com)

**October 25 – 27, 2023**  
NFDA Executive Summit  
Scottsdale, AZ, USA  
[www.nfda-fastener.org](http://www.nfda-fastener.org)

**November 5 – 7, 2023**  
STAFDA Annual Convention & Trade Show, San Antonio, TX, USA  
[www.stafda.org](http://www.stafda.org)

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