

Fastener NEWS REPORT

GLOBAL BUSINESS & MARKET INFORMATION

February 17, 2015
Volume 1, Issue 2

INSIDE THIS ISSUE

Novaria Group Acquires John Hassall.....	2
Würth Sets Annual Sales Record.....	2
Bossard Acquires Fastener Division.....	3
NORMA Gets Order, CFO & GM Award.....	4
ASTM Workshop on Mechanical Fasteners ...	4
Brighton-Best Names New Managers.....	5
KAMAX in Car & Vehicle Initiative.....	5
James Walker RotaBolt Investments.....	6
Fastener Distributor Index (FDI) Results.....	6
UK Auto Industry Predicts Growth.....	7
Sales, Income, Dividends, Conferences.....	7
Las Vegas Fastener Expo Starts Strong.....	8

Presented by: **Fastener**
TECHNOLOGY INTERNATIONAL

Initial Publications, Inc.

1741 Akron Peninsula Rd,
Akron, OH 44313 USA

TL: +1 330 864 2122 • Fx: +1 330 864 5298
www.fastenertech.com

Chip Lippincott	Publisher
Mike McNulty	VP & Editor
Jim Masar	Senior Editor
Tom Hutchinson	Global Sales Manager

Anixter International to Sell Its Fasteners Segment to American Industrial Partners for US\$380 Million

Anixter International Inc., Glenview, IL, USA, has entered into a definitive agreement to sell its OEM Supply – Fasteners segment to **American Industrial Partners (AIP)** for US\$380 million in cash, subject to certain post-closing adjustments. The transaction, which was approved by Anixter’s Board of Directors, is expected to close during the second quarter of 2015, subject to customary closing conditions and regulatory approval. Anixter’s Fasteners segment is a leading global distributor and manufacturer of highly-engineered fasteners for customers in the heavy truck, power train, luxury automotive, agriculture, construction, recreational vehicles and other verticals. The business reported 2014 revenues of US\$938.5 million and operating profit of US\$39.1 million.

“This transaction follows significant progress by the Fasteners team in delivering improved operating performance and benefits to all stakeholders,” said **Bob Eck**, Anixter President/CEO. “Following the transaction, Anixter will have a sharper strategic focus on our core Enterprise Cabling & Security Solutions (ECS) and Electrical and Electronic Wire & Cable (W&C) segments and additional financial flexibility to build on these strong global platforms through organic investments as well as strategic acquisitions.” *investors.anixter.com* ■

Fastenal Developing Fastener Manufacturing Site in USA To Make Parts Currently Made in Thailand

Fastenal Co., a distributor of industrial and construction supplies, plans to spend US\$4.2 million to redevelop an abandoned industrial site into a manufacturing facility, retaining 55 local employees and creating 97 jobs by 2020. The company is seeking a property-tax abatement from Indianapolis, IN, USA worth an estimated US\$263,444 to make the plan possible. Fastenal, based in Winona, MN, USA, has operated a local distribution center that employs about 200 workers in Indianapolis for more than 20 years. It recently acquired a 23.7-acre site nearby that contains three buildings including a 250,000 ft² manufacturing and office building. Fastenal wishes to use the building to manufacture custom orders, replacement parts and fasteners now being made in Thailand. *www.fastenal.com* ■

Coming Soon: A Positive Book About USA Manufacturing

While visiting a small book store in Los Angeles, CA, USA, and as someone who has worked in manufacturing most of his career, **Rotor Clip** Director of Global Marketing, **Joe Cappello**, was attracted to a section that featured books on manufacturing. According to Cappello, the books he browsed contained page after page of once thriving factory buildings lying in various states of ruin. He had seen similar books, particularly those on the steel industry and the theme seemed to be the same—manufacturing in the USA is dead and all we can do is mark its demise with grotesque photos of rusted steel and collapsed walls.

Cappello then vowed to write a book that portrayed Rotor Clip as a USA manufacturing company that spanned the very era of demise depicted in these books, yet was not only still standing,



Robert Slass

but thriving. “I wanted it to be a tribute to our founder, **Robert Slass**, and to a greater extent, to the qualities of innovation and entrepreneurship that he exemplified as part of our country’s manufacturing culture. I wanted to call attention to careers that a young person could pursue in manufacturing that involve the same technology and innovation we equate with hi-tech companies. Jobs in manufacturing today are not the boring, monotonous ones that our grandfathers performed. Rather, they are career paths, requiring higher level skills and manual dexterity that can be satisfying and rewarding,” says Cappello. For book excerpts and updates, email RCBook@rotorclip.com. ■

February 17, 2015

Notebook

Novaria Group Acquires John Hassall

Fort Worth, TX, USA-based **Novaria Group** has announced the acquisition of the assets of **John Hassall, Inc.**, Long Island, NY, USA, a provider of aircraft engine fasteners, bolts, blade locks and other flight critical hardware. The company also makes products for use in select automotive and industrial applications.

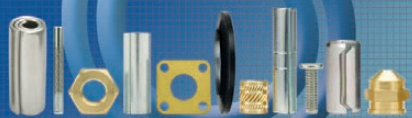
Novaria has established a new entity, **John Hassall, LLC**, which operates the assets of John Hassall, Inc., servicing existing and legacy customers. Novaria is taking immediate steps to improve operations and expand the capabilities of the business. John Hassall specializes in cold heading, hot forming, thread rolling, heat treatment and metallurgical testing of complex and specialty fasteners used in the hot section of aircraft engines.

Novaria Group is the aerospace investment platform of **Rosewood Private Investments** and **Tailwind Advisors**. Founded by **Bryan Perkins** and **Earl Larkin**, the firm's goal is to operate a cohesive family of subsidiaries that consistently delivers optimum performance and sustainable growth within the aerospace and defense marketplace.

www.novariagroup.com

SPIROL


Total Assembly Solutions



www.SPIROL.com

TriMas announces Executive Team for Allfast Fastening

Tom Aeplebacher, President of TriMas Aerospace Division, has announced his new team.

John Gonzalez is now General Manager and VP of Operations for both Allfast Fastening Systems and Monogram Aero-
space divisions. He comes with 23 years of experience in the fastener industry from Alcoa Fastening Systems.

Keith Brunell is now VP of Sales for all of TriMas Aerospace. He has 20 years of experience in the fastener industry, working at SPS Technologies, Morton Manufacturing and Monogram Aerospace.

Patrick Meade is now Senior Advisor to TriMas Aerospace division. With many years of fastener experience, he has held the position of President at Monogram Aerospace, Lisi Aerospace (Hi-Shear Corporation), and the Aerospace Division of the Industrial Fastener Institute.


Also, Jim Randall has agreed to stay on as an advisor within the

TriMas Aerospace group. Randall is the founder and former owner of Allfast Fastening Systems.

Allfast is a manufacturer of solid and blind rivets, blind bolts, temporary fasteners and installation tooling for the aerospace industry.

www.allfastinc.com

Field chosen as one of People's Picks of Great Industrial Workplaces

Field, Machesney Park, IL, USA, a global distributor of fasteners and other small components, was chosen as one of People's Picks: 15 Great Workplaces in Manufacturing & Production by Great Place to Work's Great
Rated!™. The people-focused culture at Field is the foundation to the company's many successes and a key factor in team member satisfaction.

Field and the other 14 winning firms were selected based on evaluations of some 34,000 employees who were surveyed using the Trust Index®, Great Place to Work's em-

Würth Generates Over €10 Billion in Sales for First Time

The preliminary balance sheet of the **Würth Group**, a global supplier of screws, screw accessories, anchors, tools, chemical products and personal protective equipment, reports a sales volume of €10.12 billion in 2014 versus 2013's €9.75 billion. In local currencies, growth came to 4.8%. Currency changes cost the Group one percentage point of growth.

All regions succeeded in increasing their sales. The Würth companies in southern Europe are picking up speed as well. The companies outside of Europe are also developing positively, especially the companies in North America (+8.6%). In Germany, Würth grew with 4.1%. The largest individual company in the Würth Group—**Adolf Würth GmbH & Co. KG**—will celebrate its 70th anniversary in 2015.

According to preliminary calculations, the Group operating result will come to €500 million in 2014 versus last year's

€445 million. This corresponds to an increase of 12.4%. With an increase in equity capital of about €300 million to a total of €3.68 billion, the Würth Group reports an equity ratio of over 45% in the business year 2014, which constitutes a robust financial basis.

The number of employees went up from 63,571 to 66,044 in 2014. This increase was above all reported in sales-related areas.

Robert Friedmann, Chairman, Würth Group Central Managing Board, is content with the key figures achieved in 2014. "The development of the Würth Group shows a clear upward trend in all parts of the world in spite of the partly very difficult world economic influences such as in Russia. We look optimistically to the year 2015 and will continue investing purposefully in further sales representatives, growth markets and sales channels such as e-business."

www.wuerth.com

ployee assessment survey.
www.fielddfastener.com

Lamons of TriMas receives approval to make ring-type joints & bolts in the UK

TriMas Corporation, Bloomfield Hills, MI, USA, a diversified global manufacturer of engineered and applied products, announced its Lamons business was recently approved to manufacture *API 6A* ring type joints out of its Wulfrun Wolverhampton facility in the UK, which previously specialized in fasteners.

Lamons is also the first company in Europe approved to manufacture the *API 20E* fasteners used in sub-sea critical applications, and the first company in the world approved to manufacture to *API 6A, 17D, 20E* and *Q1* quality systems.

www.trimascorp.com

B/E Aerospace is now KLX Aerospace Solutions

As a result of the December 2014 spin-off from B/E Aerospace, Inc., the former Consumables Management segment of B/E Aerospace, Inc. is now KLX Aerospace Solutions, a division of KLX Inc.

Also, KLX Inc., Wellington, FL, USA, a leading distributor and value-added service provider of aerospace fasteners and consumables, and a provider of services and products for the oil and gas industry, has begun regular way trading today following its spin-off from B/E Aerospace, Inc.

As of December 17, 2014, KLX common stock has been traded on **NASDAQ** with ticker symbol "KLXI".
www.klxaerospace.com

Home Depot completes its HD Supply Hardware Solutions

HD Supply announced that The Home Depot has completed its

Fastener
NEWS REPORT

acquisition of substantially all of the assets of HD Supply Hardware Solutions, Atlanta, GA, **HD SUPPLY**, USA, formerly known as Crown Bolt, a leading supplier of fasteners and builders hardware to retailers in the USA.

HD Supply is one of the largest industrial distributors in North America. The company provides a broad range of products and value-add services to some 500,000 customers with leadership positions in maintenance, repair and operations, infrastructure and power and specialty construction sectors. Through 650 locations in 48 states and seven Canadian provinces, HD provides localized, customer-driven services including jobsite delivery, will call or direct-ship options.

www.hdsupply.com

MW Industries Acquires Helical Products Company

MW Industries, Inc., Rosemont, IL, USA, a leading provider of engineered springs, specialty fasteners, machined parts and other precision components, has acquired Helical Products Company, Inc., Santa Maria, CA, USA, a producer of standard and custom couplings, U-joints and machined springs.

MW has completed a number of acquisitions to strengthen its product offerings and customer base and is currently evaluating a strong pipeline of possible transactions.

www.mw-ind.com

New WIFI President & Board

Cris Young of Hudson Fasteners will serve as the President of the Women in the Fastener Industry (WIFI) Board for 2015. Returning board members are Mary "Lou" Aderman, Pam Berry, Joanne Bialas, Nancy Rich, Sara Vasichek and Suzy Cravens. Rosa Hearn of Brighton Best joins



Notebook

Bossard Group Acquires Fastening Division of Forind Avio Elettronica

The **Bossard Group** has strengthened its market position in Italy through the acquisition of the fastening solutions division of **Forind Avio Elettronica SpA**, which yields an annual turnover of CHF 6 million and employs ten people. Both companies have agreed to keep the acquisition price confidential. Forind Avio Elettronica SpA is a well established provider of high-quality fastening solutions of internationally recognized brands.

www.bossard.com

3D Printer Installed on International Space Station

Bisco Industries is an authorized distributor for **Molex**, a leading supplier of connectors and other products for 3D printers.

The first printer with the ability of creating three-dimensional objects has been installed at the International Space Station. This is the first 3D printer being used in zero-gravity conditions. The 3D printing process involves extruding streams of metal, plastic or other material and welding it together to produce three-dimensional objects.

www.biscoind.com



Pre-Applied Fastener Locking, Sealing, Masking, Lubricating, and More

www.ndindustries.com

February 17, 2015

Notebook

NORMA Group Gets Order, New CFO & GM Award

NORMA Group, Maintal, Germany, a global market and technology leader in the area of engineered joining technology, has received a major order for quick con-



nectors for use in cooling water systems from a German supplier to the automotive industry. The order includes the manufacture of over 5 million NORMAQUICK PS3 quick connectors per year.

These quick connectors in the nominal sizes 16 and 32 will be made at NORMA Group's Maintal site, starting in February 2015.

Also, the NORMA Group Supervisory Board has appointed **Dr. Michael Schneider** to be the company's new Chief Financial Officer (CFO) by September 2015 at the latest. He will succeed **Dr. Othmar Belker**, who will leave NORMA Group by mutual agreement at end of March 2015.

Werner Deggim, CEO, will attend to the tasks of the CFO during the transition phase.

And NORMA Group has been issued Platinum Supplier Status 2014 for its site in St. Clair, MI, USA, by General Motors (GM). The award recognizes NORMA Group for its delivery reliability, high-quality products and outstanding service.

www.normagroup.com

KEN FORGING

...Since 1970

Forged Industrial Products
Leader in the Eyebolt Industry
www.kenforging.com

Toll-Free: 888-536-3674
Locally: 440-993-8091
Fax: 440-992-0360



ASTM Workshop on Hydrogen Embrittlement Avoidance in Mechanical Fasteners—Focus on the Oil & Gas Industry

A Workshop on Hydrogen Embrittlement Avoidance in Mechanical Fasteners – Focus on the Oil & Gas Industry will be held Sunday, May 17, 2015. Sponsored by **ASTM Committee F16 on Fasteners**, the workshop will be held at the **Marriott Anaheim** in Anaheim, CA, USA, in conjunction with the May 2015 standards development meetings of the committee.



Following the December 2012 failure of H4 connector bolts on a **Chevron** oil rig in the Gulf of Mexico and the ensuing report by the **Bureau of Safety and Environmental Enforcement (BSEE)**, the workshop will address the general issues of fastener and bolting standards in the oil and gas industry, with a particular focus on Hydrogen Embrittlement Avoidance. This workshop will be undertaken as a collaborative effort between all stakeholders. The main objectives of the workshop are:

1. To engage/inform stakeholders in the oil and gas industry about the science and state-of-the-art relative to preventing fastener hydrogen embrittlement.

2. To promote adoption of effective preventive measures in oil and gas industry standards and practices.
3. To advise the oil and gas industry regarding the appropriate ASTM standards for fastener hydrogen embrittlement avoidance (e.g., *ASTM F1941*).

Workshop attendees should include oil companies, offshore platform operators, oil platform manufacturers and their fastener supply chain as well as Consensus Standards Organizations (**API, ASME**); **ASTM Committees F16, A01, B08, G01, F07**; and the **Industrial Fasteners Institute (IFI)**.

A preliminary list of topics:

1. Review of Chevron case/BSEE report.
2. Fastener hydrogen embrittlement basics.
3. Latest research findings.
4. Other failure case studies.
5. Baking requirements/ASTM standards.
6. Recommendations for oil and gas standards and practices.

www.astm.org

the Board and will represent WIFI at events on the west coast.

www.fastenerwomen.com

A.T. Kearney predicts increased oil & gas mergers/acquisitions

In its latest study, A.T. Kearney, Chicago, IL, USA, a leading global management consulting firm, predicts a significant increase in mergers and acquisitions in the oil and gas sector for 2015, as a result of oil prices falling below US\$50 from Brent's US\$115 high in late June 2014. Intense pressure on prices challenges cash flows so oil companies of all sizes need to have a clear response to the situation, both near and long term. Companies are expected to respond with mergers and acquisitions to reshape the competition to their advantage.

Mergers and acquisitions (M&A) in oil/gas showed a strong recovery in 2014 after a slow 2013, and with recent oil price decreases and

OPEC's decision not to cut output, 2015 is set to witness even further M&A activity across the value chain. These strategic deals will be key to growing value and aiding companies to navigate market turbulence.

According to the study, all players in the industry can benefit from a strategic approach to mergers and acquisitions including International Oil Companies, National Oil Companies, independent oil companies, service sector businesses and financial investors.

www.atkearney.com

Bossard reports Q4 & whole-year 2014 sales

The Bossard Group has again seen a record turnover in financial year 2014. Despite a tough European market environment in the year's second half, revenue increased by 1.9% to CHF 621.3 million. The targeted development work of the pre-

BOSSARD

KAMAX Participates in "Lightweight Construction Initiative" for Passenger Cars & Commercial Vehicles

Guided by the **German Forging Association** and the **Steel Institute**, VDEh 26 companies are jointly doing research on how the potential of lightweight design of forged components in automotive engineering can be optimally utilized. Within this Lightweight Construction Initiative, comprising a consortium of forging and steel manufacturing companies, **KAMAX** is the only participating bolt manufacturer. The aim of the initiative is the development of material, forming and processing innovation that achieves weight reduction in automotive engineering. The entire process is in focus, from liquid steel to the final product. After successful completion of the first phase in October 2014, which dealt with the construction of passen-

ger cars, the consortium agreed on continuing with phase II: "Lightweight construction initiative—light commercial vehicle".

The initiative commissioned two new studies for phase II, which examine the potential of a lightweight constructed commercial vehicle (Carrier). Some 423 kg weight saving and a significant reduction of CO2 emissions resulted from phase I. The continuation of this initiative will begin development projects for new processes with modern steels and will also emphasize advantages to competing manufacturing processes and materials. The initiative is financed by equity capital of the involved companies and organizations.

www.massiverleichtbau.de
www.kamax.com

Notebook

Two Named Warehouse Managers at Brighton-Best Brighton-Best International (BBI), Long Beach, CA, USA, has announced **Natasha Lee** as its new Warehouse Manager.



Lee comes with extensive background in warehousing and management and will be located at BBI-Logan Township.

BBI also welcomes **Jose Zavala** (BBI Salt Lake City) on his promotion to Warehouse Manager. Zavala came from **Porteous Fastener** with over seven years experience. He will transition into a brand new warehouse.

www.brightonbest.com

Chrysler & Fiat Changing Surface Requirements

Chrysler and **Fiat** are changing their requirements with regard to zinc lamella surfaces (among



others, this affects fasteners according to *PS 11036*). **Dörken MKS-Systeme GmbH & Co. KG**

is one of two system providers to have so far received approval. Along with increased requirements relative to performance, coaters will now have to undergo a *CQI-12* audit to supply to these specifications. The Dörken MKS team says it is happy to support its coaters in this.

www.doerken-mks.de

vious years is paying off as Bossard generated substantial revenues in most European sales markets. The company is distinguishing itself by remarkable progress in the Asian business as well. Bossard had expected to fight headwinds in the USA. But in the USA, there are good conditions for a revival in demand.

In the USA in 2014, Bossard had to cope with a setback that can be substantially explained by the decline in demand of a major customer. On balance, sales in the course of the year declined by 9.1% to CHF 122.3 million.

Added to this, cooperation with the biggest American electric vehicle manufacturer started more slowly than initially supposed.

www.bossard.com

SPIROL Europe announces ISO recertifications

SPIROL Europe, Corby, UK, announced that both SPIROL United Kingdom and SPI-



ROL France have had their *ISO 9001:2008* certifications reissued for three years by the British Standards Institution applicable to the manufacture and distribution

of precision engineered fasteners, tubular products, shims, stampings and machined components. *ISO 9001:2008* is based on a number of quality management principles including a strong customer focus, the motivation and implication of top management, the process approach and continual improvement.

SPIROL Industries Ltd. is located in Corby, England and SPIROL SAS is located in Reims, France. SPIROL also has other divisions in Brazil, Canada, China, Czech Republic, Germany, Korea, Mexico, Poland, Spain and the USA.

www.spirol.com

Southwire partners with Universal Cable Tie

Southwire, Carrollton, GA, USA, strengthened its wire accessory category by adding an innovative cable tie. Southwire says this new patent-pending cable tie is the most versatile tie on the market today.

"Southwire is well known for bringing innovation to the marketplace and the cable tie continues this legacy. Its patent-pending design eliminates the need to carry



Volt Industrial Plastics, Inc.

80 Industry Lane, Flippin, AR 72634, USA
Contact: Heidi Volltrauer, COO
Toll-Free: +1 800 844 8024
Toll-Free Fax: +1 877 453 8707
Web Site: www.voltplastics.com
E-Mail: heidiv@voltplastics.com

February 17, 2015

Notebook

James Walker RotaBolt Invests in People/Machines

Local reports say **James Walker RotaBolt**, is investing in its future. It made its first intake of apprentices as well as installed **James Walker** two highly specialist CNC turning machines to enhance production capabilities.

Jake Brown and **Dan Dawes** will be spending the next four years on a tailor-made training program acquiring the skills needed for a successful career in bolted joint technology. Their apprenticeship program will equip Brown and Dawes with the core engineering skills to achieve a B Tech diploma at the end of four years.

The two new CNC machines recently installed at the company will allow James Walker RotaBolt to carry out heavy-duty and highly accurate machining using gun drilling or deep hole drilling techniques.

RotaBolts are manufactured by drilling out a standard bolt and fitting specialist technology that accurately measures the tension that is being achieved as the bolt is tightened. RotaBolt technologies have seen new areas of application and new demands on production capabilities.

www.jameswalker.biz



FASTENER FAIR
STUTTGART

The World's No.1

March 10 – 12, 2015

Stuttgart, Germany • www.fastenerfair.com

Fastener Distributor Index (FDI)

	Index Values						Dec-Jan Change	Direction
	Jan	Dec	Nov	Oct	Sep	Aug		
FDI (fastener sector)	57.3	54.0	57.4	55.4	53.5	50.6	3.3	Growing
FDI (seasonally adjusted)	52.3	56.2	60.1	57.0	58.6	50.9	(3.9)	Growing
Sales	64.6	62.0	70.3	58.9	65.6	52.4	2.6	Growing
Employment	56.3	58.0	55.4	62.5	60.9	54.8	(1.8)	Growing
Supplier Deliveries	68.8	60.0	63.5	58.9	53.1	64.3	8.8	Slowing
Respondent Inventories	54.2	64.0	55.4	62.5	54.7	54.8	(9.8)	Too High
Customer Inventories	39.6	36.0	40.5	41.1	34.4	31.0	3.6	Too Low
Pricing, month-to-month	58.3	60.0	62.2	55.4	56.3	59.5	(1.7)	Higher
Pricing, year-to-year	72.9	72.0	67.6	69.6	68.8	78.6	0.9	Higher
6 Month Outlook, Jan	Higher: 50%		Same: 33%		Lower: 17%			

FDI and Pricing are diffusion indexes based on data supplied by FCH Sourcing Network. Index values <50 suggest contraction. Values >50 suggest expansion.

Fastener Distributor Index (FDI) data is collected and analyzed by the **FCH Sourcing Network**:

www.fastenersclearinghouse.com



and the **National Fastener Distributors Association (NFDA)**:

www.nfda-fastener.org.



FDI seeks to identify demand, pricing and outlook trends within the American fastener distribution industry.

wire clamps, hose clamps, loop clamps and countless other items needed to get the job done. This allows the end-user to mount, bundle and hang cables and cords more efficiently and conveniently than they can using the mounting cables that are in the market today," said Dan Irvin, Director of Hand Tools and Accessories.

Universal Cable Tie President and inventor Tom Owen said, "We are very excited about the partnership with Southwire. Their presence in the wire and cable industry and proven track record of bringing innovative product solutions to the market is a win/win for all involved."

Molded from 6/6 Nylon, the cable ties are offered in a range of sizes and tensile strengths meeting the needs of almost all electrical, VDV, OEM and MRO applications.

www.southwire.com

WinWholesale adds two

WinWholesale Inc., Dayton, OH, USA, one of the largest distributors in the USA, has hired two people

who will lead supply chain and logistics and talent acquisition.

James R. (Rick) McCann joined WinWholesale as VP, Supply Chain and Logistics, Sourcing Services. Matt Newcomer joined the company as Director of Talent Acquisition and Succession Planning.



"Rick brings a fresh perspective and a wealth of logistics management experience from other industries," said Jack Johnston, WinWholesale President. "Matt has an exceptional background in recruiting, succession planning and employee retention that will benefit WinWholesale."

There are more than 560 WinWholesale locations across the USA serving the residential and commercial construction and industrial markets with supplies and materials. WinWholesale Inc. is a leading supplier of residential and commercial construction and industrial supplies and materials

www.winwholesale.com

Sales & Net Income Table

Company	Sales	%Δ	Net Income	%Δ
Anixter	1669	+4	41	-30
B/E Aerospace	638	+10	(36)	n/a
Bulten*	621*	+32	18*	-18
Carpenter Technology	548	+8.9	24	-18
Grainger Industrial Supply	2510	+5.6	151	-5.2
ITW	3504	-1.4	450	+10
Nucor Corporation	5003	+2.2	245	+29
Precision Castparts Corp.	2459	+5.2	442	+2.8
WESCO	1996	+6.1	75	+28

Latest Quarterly Sales & Net Income is shown in US\$ millions, except where noted with an *, which are shown in millions of Swedish Kroner. %Δ is relative to 2014 quarterly data.

Notebook

UK Automotive Industry Predicts Growth in 2015

Some 85% of the UK's automotive industry expects growth in 2015, according to a survey conducted by accountant/business adviser, **BDO** and **Institute of Mechanical Engineers (IMechE)**, which looked at issues of concern to IMechE automotive industry members. It found that 34% look for an increase in sales up to 5% and almost half see very healthy growth of 5% to 20%. This opportunity is expected to come from export markets with 86% looking to foreign shores, while only 14% were focusing on the domestic market. This optimism continues the strong momentum of 2014, when new car registrations rose 9.3% to just below 2.5 million.

www.worksmangement.co.uk

Hytorc Names New Automated Shipping Center After Founder

Local reports say that industrial bolting system maker, **Hytorc**, Mahwah, NJ, USA, has opened a new automated distribution and shipping center in South Hackensack, NJ, USA. The new 51,000 ft² **John K. Junkers International Distribution Center** is named after the man who founded the company in 1968 and who passed away last year at age 78.

www.hytorc.com

voestalpine expands in drawn wire business with acquisition of Trafilieri Industriali SpA

The steel-based technology and capital goods group, voestalpine Wire Technology AG, located in Linz, Austria, and a company in the Metal Engineering Division of the voestalpine Group, is expanding its activities in the drawn wire business segment with the acquisition of Trafilieri Industriali SpA, which is based in Nervesa della Battaglia (Treviso), Italy.

The acquisition of Trafilieri Industriali SpA, a special wires manufacturer, brings additional strength to the voestalpine product portfolio of drawn wire for the automotive industry.

Trafilieri Industriali SpA has a staff of approximately 80 employees and generated revenue of some €43.8 million in 2013. With the acquisition of Trafilieri Industriali SpA, voestalpine Wire Technology is

gaining a leading Italian manufacturer of wires. Trafilieri Industriali SpA produces some 50,000 tons of wire annually.

In the future, the company will trade under the name voestalpine Trafilieri Industriali SpA.

www.voestalpine.com ■

Conference Calls/Webcasts...

• **Lawson Products, Inc.**, Chicago, IL, USA, will report its results for the fourth quarter and full-year 2014 on Feb. 19, 2015, pre-market. The company will hold a conference call to review these results at 9 AM ET. To receive additional information, visit: www.lawsonproducts.com

• **TriMas Corporation**, Bloomfield Hills, MI, USA, will host its fourth quarter and full-year 2014 earnings conference call on Feb. 25, 2015, at 10 AM ET. To receive more information, visit: www.trimascorp.com

Quarterly Dividends Report...

• **Carpenter Technology Corp.**, Wyomissing, PA, USA, has declared a quarterly dividend of US\$0.18 per share, payable Mar. 5, 2015, to shareholders of record Feb. 10, 2015. www.cartech.com

• **Grainger Industrial Supply**, Chicago, IL, USA, has declared a cash dividend of US\$1.08 per share, payable Mar. 1, 2015, to shareholders of record on Feb. 9, 2015. www.grainger.com

• **ParkOhio**, Cleveland, OH, USA, has declared a quarterly cash dividend of US\$0.125 per share on the common stock outstanding, payable Mar. 6, 2015, to shareholders of record Feb. 23, 2015. www.pkoh.com



Don't Miss On-Demand Fastener Talk Radio!

FTR is talk radio for the fastener industry, featuring guests, commentary and conversation designed to inform and entertain fastener professionals. Available any time in streaming or download formats. Tune in today! Log on to listen to Fully Threaded Radio:

www.fullythreaded.com

www.fastenercoalition.org



2015 Las Vegas Fastener Expo Reports Robust Start

The 35th *National Industrial Fastener & Mill Supply Expo*, scheduled for October 21 to 23, 2015, in Las Vegas, NV, USA, is reporting a strong start with exhibit space sales.

"We have sold over 63,500 ft² of exhibit space to 450 companies from throughout the USA and eight other nations around the world including Canada, China, Germany, India, Italy, Mexico, Spain and Taiwan," said **Susan Hurley**, General Manager. "Two thirds of our 2014 exhibiting companies have already renewed their space for this year, plus we have gained five new companies and welcomed back six, which were not with us last year."

www.fastenershow.com

Special Events at Upcoming MWFA Dinner Meeting

The Dinner Meeting of the **Mid-West Fastener Association (MWFA)**



being held on February 26, 2015, will feature two informative events. Offered

will be the *Class C/Special Plating Seminar* and the *Case New Holland Presentation & Port Congestion Crisis Update*. To learn more, visit the website below.

www.mwfa.net

Registration Now Open for SFA Conference & Golf Tourney

Registration is now open for the **Southwest-ern Fastener Association**



(SFA) Conference and Golf Tourney, April 30 to May 3, 2015, at the **Buf-**

falo Thunder Resort & Casino in Santa Fe, NM, USA. Visit the website below for more details.

www.sfa-fastener.org

Training Class on the Fundamentals of Cold Forging

Metal Forming Systems, Inc. offers a three-day Educational Course on "The Fundamentals of Cold Forging". These classes are offered both at the company's Canton MI, USA office and at the client's site. The next class is scheduled for March 18 to 20, 2015, at the Metal Forming Systems Canton office. The cost for attending this three-day course is US\$500 per person. Limited seats are available and would be allotted on first come first serve basis.

Metal Forming Systems, Inc.

The course gives a basic understanding of the cold forging process and its design for manufacturing cold forged parts. It can be a refresher for experienced employees and an orientation for new engineers, designers and operators.

www.nagform.com

2015 AWPFA Annual Meeting

The **American Wire Producers Association (AWPFA)** will hold its 2015 Annual Meeting, February 25 to 27, 2015, at the **Loews Ventana Canyon Resort & Spa** in Tucson, AZ, USA. The event brings together experts on the economy and provides the latest information on trade and workforce issues as well as offers a current perspective on the market.

www.awpfa.org

EVENTS

February 25 – 27, 2015

AWPA Annual Meeting, Tucson, AZ, USA
www.awpa.org

February 26, 2015

MWFA Dinner Meeting, Elk Grove Village, IL, USA
www.mwfa.net

February 26 – 28, 2015

NDFA 2015 Winter Meeting, Charleston, SC, USA
www.nfda-fastener.org

March 10 – 12, 2015

Fastener Fair Stuttgart, Stuttgart, Germany
www.fastenerfair.com

March 18 – 20, 2015

Class on Fundamentals of Cold Forging
Canton, MI, USA
www.nagform.com

March 25 – 27, 2015

Fastener Fair Russia 2015, St. Petersburg, Russia
www.fastenerfairrussia.com

April 22 – 23, 2015

Automotive Fastener Technology, Troy, MI, USA
www.fastenertraining.org

April 22 – 25, 2015

Pac-West Spring Conf. & Tabletop Show
Long Beach, CA, USA
www.pac-west.org

April 30 – May 3, 2015

SFA Conference/Golf Tourney, Santa Fe, NM, USA
www.sfa-fastener.org

May 27 – 29, 2015

Fastener Trade Show Chengdu, Chengdu, China
www.fastenertradeshow.info

June 8 – 10, 2015

FASTENER TECH '15, Rosemont, IL, USA
www.mwfa.net / www.fastenertech.com

June 10 – 11, 2015

NDFA 2015 Annual Meeting, Rosemont, IL, USA
www.nfda-fastener.org

June 23 – 25, 2015

Aerospace Fasteners: An Overview
La Mirada, CA, USA
www.fastenertraining.org

July 20 – 24, 2015

Fastener Training Week, Cleveland, OH, USA
www.fastenertraining.org

September 9 – 10, 2015

2015 All-American Fastener Show
Nashville, TN, USA
www.allamericanfastenershow.com

October 20 – 22, 2015

SMI Metal Engineering eXpo™
Charlotte, NC, USA
www.metallengineeringexpo.org

October 21 – 23, 2015

National Industrial Fastener & Mill Supply Expo
Las Vegas, NV, USA
www.fastenershow.com

October 21 – 23, 2015

15th Fastener Trade Show Suzhou, Suzhou, China
www.fastenertradeshow.info

November 2 – 6, 2015

Fastener Training Week, Cleveland, OH, USA
www.fastenertraining.org

FASTENER TECH™ '15

June 8 to 10, 2015
Rosemont, IL, USA

www.mwfa.net
www.fastenertech.com

Live & Webcast Public Auction — Cold Heading Facility — Plant Closed



Talma Fastener
6768 North State Rd.
Rochester, IN 46975 USA
Sale Date: Thursday,
Feb. 26, 2015 at 9:00 AM
Call Cincinnati Industrial
Auctioneers at
513-241-9701



Visit our Website for Details: www.cia-auction.com

Subscribe or advertise @ www.fastenertech.com/FastenerNewsReport.asp